

Towards Evidence-Based Conceptual Modeling for International Data Protection Requirements

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Abstract—Data protection regulations worldwide impose various regulatory requirements on organizations, some overlapping and some differing. Identifying and tracking these requirements is vital for transborder data flows and compliance. Data Protection Impact Assessments (DPIAs) help translate regulations into software specifications and organizational policies, but they often use vague legal language, leading to misunderstandings.

Conceptual modeling may support a shared understanding of the domain. Ontologies and modeling methods could help bridge the understanding gap among professionals with different backgrounds in data protection, particularly in transnational realities. Developing these tools requires theoretical knowledge and input from legal practitioners. By identifying common principles and requirements across regulations, practitioners can identify specifications requiring attention for transborder data flows. OBI-PIA aims to tackle this through interdisciplinary research, proposing a regulatory data protection ontology and conceptual modeling method to guide the DPIAs discussion process.

This paper presents a work-in-progress (WiP) based on interviews with legal practitioners worldwide. Preliminary results suggest that most regulations promote the OECD privacy principles, and specific requirements such as consent and the conceptualization of personal data. Inspired by the international relations literature, we propose categorizing regulatory data protection requirements into two groups: first-level (common requirements) and second-level (national, different) requirements as first step to start discussing DPIAs in transborder personal data flows. OBI-PIA should help practitioners identify requirements from each level, and discuss in interdisciplinary groups about compliance.

Index Terms—data protection, requirements, compliance, privacy

I. INTRODUCTION AND PROBLEM STATEMENTS

Data protection regulations aim to protect the privacy (among others) aspect of personal data [1]. As a result, data protection regulations impose different types of requirements into information systems (IS), affecting the Software

Development Lifecycle (SDLC) and data transfer across jurisdictions [2]. These regulations are often written in a general, unspecific, verbose, legal language that allows for multiple interpretations in different scenarios across times [3]. This situation sharply contradicts what IS requirements need to be: precise, well-defined, and measurable.

Despite ongoing efforts from the requirements engineering (RE) community in proposing data protection requirements (DPRs) artifacts, repeated fines from European and global regulators indicate a persistent failure to properly elicit and integrate these into IS. Multiple reasons may explain this, such as the difficulties in translating regulation into specification [2], [4]; different mental models of stakeholders [5]; beliefs that DPRs can be satisfied with security specifications [5]; or communication difficulties between lawyers and other stakeholders [6]. Having proper communicative artifacts that can help stakeholders conceptualize and discuss these requirements is useful.

In an increasingly globalized society, with continuous personal data flows across jurisdictions, correctly identifying, interpreting, and implementing DPRs is critical. Organizations must determine the legality of transborder personal data flows and resolve potential regulatory requirements conflicts to prevent costly IS redesigns [7]. Transborder personal data flows¹ are the movement of personal data across jurisdictions for different purposes, such as data storage, business or communication. Therefore, organizations must identify if they fall under the scope of data protection regulations and whether they offer services to residents or have processing activities within national borders, among others. The relevance of DPRs is critical for the interoperability of systems supporting transborder personal data flows, and organizations aiming for international operations may need to answer multiple questions [7], [9].

For example, an EU-based organization providing services

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¹The OECD [8] defines it as 'movements of personal data across national borders'.

not, having been expressed several decades ago [19]; what appears novel is how it has extended to others process. As such, artifacts can help organizations with these concerns; there are some ongoing efforts in creating artifacts that can help with this transborder data flows, such as documentation, identification of the mechanism for transfer, legality, and monitoring, such as user-held data models [14].

B. Related work - Data protection requirements in the software development lifecycle

From a requirements engineering (RE) perspective, the literature agrees that requirements can originate from different sources, including regulations and laws [2]. However, software engineers seem to have difficulties translating regulatory DPRs, as they note they are too ‘complex’ [5]. Indeed, understanding regulatory DPRs requires specific expertise in legal prose and knowledge [3]. Grounding data protection can help have a shared abstraction of the phenomenon [5]. Multiple conceptual modeling artifacts have been proposed to work with regulatory data protection and privacy requirements [20]–[22]. Due to space constraints, we cannot fully describe all proposals on the subject.

Among them, ontologies can be essential in formalizing concepts, entities, and their relationships [23]. In RE particularly, they ‘... convert implicit shared understanding into explicit shared understanding’, reducing misunderstandings [24]. While several ontologies exist for privacy requirements [22], it is crucial to recognize that privacy differs from data protection and has limitations [1]. For example, in [25], the PriS conceptual model indicates that data protection and security are subgoals of the privacy goal. Such ontological commitment can be debated from a regulatory perspective, as privacy is not the same as data protection [1], and equating the two may raise conflicting expectations between stakeholders [5]. From a purely data protection perspective, most ontological work focuses on particular and limited areas of regulations [26]. As [26] concludes, most ontologies partially model the GDPR, focus on specific aspects, and are outdated.

Some initiatives have proposed conceptual modeling languages and methods for addressing GDPR requirements, that is to say, DPRs. From a goal-oriented paradigm, the STS-ml framework has been extended for the GDPR [27]. While helpful for interdisciplinary [6], it only partially models the GDPR. BPMN and UML models have also been suggested for the GDPR by [28] and [29] accordingly, but as the authors indicate, it is also limited, and more work is required. These artifacts share the same limitation as the ontologies: they are limited to some specific jurisdiction requirements.

III. OBI-PIA:AN

EVIDENCE-BASED CONCEPTUAL MODELING METHOD FOR INTERNATIONAL DATA PROTECTION REQUIREMENTS

A. The need for common conceptualizations

Organizations may have to comply with different jurisdictions because they fall under their territorial scope. Compliance may be due to territorial location, services

provided, or personal data flows that fall under regulatory regimes. Taking the same scenario as the introduction – an EU-based organization providing services to Brazilian citizens, using Californian-based cloud services — exemplifies the multiple challenges that may surface: workers within the organization speak different natural languages, have different cultures (and thus DPR expectations [30]), ways of working and need to comply with different regulations. At first glance, in this scenario, the organization must verify compliance in at least three jurisdictions: Brazil, the USA, and the EU country (for example, France) where it is based.

In this context, requirement analysis becomes pivotal when dealing within an international context, where personal data flows may exist between jurisdictions. Organizations must assess the risks of such processes and identify common and divergent requirements across regulations. Can EU-based companies store personal data in a cloud in California? What are the rights of data subjects in Brazil and France? Are they the same? Failing to identify conflicting requirements can lead to unsatisfactory compliance levels, IS re-works, or fines. Therefore, discussing with stakeholders of different expertise, cultures, and languages (both technical and natural) is critical for transborder data flows.

However, as discussed in Section II, practitioners from different areas, such as law and engineering, have different mental models and vocabularies regarding DPRs [5]. Although implicit understanding [24] can help with the communicative process, transcultural shocks hurt this process and may take time to build. Additionally, when transcultural teams talk about DPRs, they may not refer to the same thing. ‘*The right to be forgotten*’ may be conceptualized differently in Brazil, France, and California [7]. This different conceptualization, if not made explicit, can lead to misunderstanding, leading to ill-analyzed requirements. Furthermore, these requirements can be discussed in natural language, which heavily relies on legal jargon. Natural language leads to misinterpretation [24], and graphical notations can help communicate in interdisciplinary teams [31] as long as all stakeholders can understand the notation.

Following this line of thought, collecting evidence from practitioners and different regulations is critical for applying conceptual modeling techniques aiming to help stakeholders in this context. Firstly, ontologies can help the stakeholders achieve common ground when discussing DPRs. In addition, it also would identify the requirements across jurisdictions that are commonly conceptualized. For example, personal data may be conceptualized as data of an identified or identifiable living persona. Conceptual modeling would help with the communication process. Rather than discussing in natural language, the personal data flows and processing activities could be graphically represented to avoid misinterpretations when discussing and implementing specifications. The ontology would then define the relationship between classes, entities, and objects, making clear the ontological commitments of the conceptual modeling.

B. Research Design

To design and develop the OBI-PIA method, we have framed the project as both a design science approach per [32] and the conceptualization of the conceptual modeling method per [33], [34]. Next, we detail the design science stages of the ongoing research and then an overview of the main outcome of the process, the OBI-PIA method.

Re

1) *Problem investigation: Identification of common regulatory data protection requirements worldwide:* Regards the identification and analysis of common regulatory DPRs worldwide. Understanding the domain's current landscape and identifying stakeholders' needs and requirements is key for developing the artifact [32]. The objective of OBI-PIA is to be jurisdiction agnostic. Hence, we aim to identify common requirements and their legal conceptualization across countries. We aim to answer the knowledge questions about what are the common concepts and relationships for performing DPA across regulations? And what is the common procedure for performing DPA across regulations?. Eliciting these elements through interviews and analysis of regulatory documents will inform the design decisions of the treatment design stage. To answer this question, we follow a transdisciplinary approach: legal research methods for desk reviews, qualitative approaches (interviews) with lawyers, and specialized tools for analyzing regulations.

We started our research by conducting interviews with lawyers. Interviews are commonly used for eliciting and understanding requirements [35]. Our preliminary codebook for analyzing the interviews is based on analyses of peer-reviewed literature, jurisprudence, and sociological, legal studies to understand the spirit of the law [36], following a deductive approach [37]. This codebook was validated with five lawyers from different countries and years of expertise (ranging from PhD student, to experts with +10 years of experience). The codebook has been further refined according to the early analysis phase defined by [37], to better suit the data.

We are conducting semi-structured interviews with data protection legal experts to answer the knowledge question of our first phase [32]. The interview is designed to elicit the most common data protection regulatory principles, legal basis, data subjects' rights, actors and roles, duties, history of the regulation, data breach requirements, challenges in transborder flows, standardization, and communication processes. Additionally, we ask lawyers about their main concerns, requirements, and demands for their practice when working in interdisciplinary teams. This data will then be used for conceptualizing common DPRs as discussed in Section III-B. More information on the research method, anonymized data and details is available at <https://tinyurl.com/espre2025> at the latest version.

For the interviews, due to amount of countries with data protection regulations, we focused on the G20, acknowledging that they may not fully represent all regions. Therefore, we randomly selected seven countries invited to the G-20 summit — the list consisted of all countries invited to G-20 summit since 2008 — plus Luxembourg (the host country). To

include maximum variability for countries outside the EU, we aim to interview 4 to 6 lawyers (from academia, activism, regulator, and private practice) for saturation purposes [38] and 3 lawyers per EU country, which are part of the G20. In addition, we also included 4 lawyers from countries outside our sample that are part of the EU and African Union. Our final sample should be between 80 - 120 lawyers, depending on the saturation we achieve while interviewing.

The interviews are analyzed using a mixed deductive [37] and inductive approach, with thematic analysis and a coding book [37], [38] to explore the meanings and themes of data protection regulations and expert insights. This approach acknowledges the gap between written law and practice. We also conduct content analysis by quantifying specific elements for triangulation [32], [38]. To handle unforeseen data, we included the possibility of new codes (inductive research). Our coding unit are phrases.

Results from the interviews are complemented with comparing legal and policy literature about data protect. We seek to code phrases that could impose DPRs in their native language [37] and then perform a two-level synthesis to get to subcategories and categories of DPRs across regulations. In addition to common conceptualizations, we will also characterize the differences between regulations that could spark requirements change or conflicts regarding transborder data flows.

The outcome of this research process are the common conceptualizations across regulations based both on the legal documents and the practitioners' perspective.

At the moment of writing of this section, we have conducted 45 out of the planned 80-120 interviews. Our subjects have diverse backgrounds, with a range of 2 to 30+ years of professional experience across different continents, with gender parity. Their backgrounds range from data protection authority (or those working with them) to private practitioners, activists, academics, and PhD students. We achieved high data saturation levels — meaning no new substantial data has been found — in specific countries or areas at 4 interviews, as we are no longer discovering new data from these countries (Brazil, Chile, the African Union, China, and the EU). From a theoretical point of view, high levels (70%) of data saturation can be achieved at a small number (starting with 4 interviews [39], [40]), which is in line with what we have perceived. All data subjects have provided their granular consent to the interviews, and some have consented to make their interviews public at <https://tinyurl.com/espre2025>. Per default, we anonymize all data to lower our biases when analyzing the data.

2) *Treatment design: Designing the OBI-PIA Method:* In this stage, we address the problem of designing a conceptual modeling method for analyzing data protection requirements in an international context; we state our objective following Wieringa (2014) [32]:

- To improve the inclusion and analysis of regulatory transborder DPRs;
- by designing an evidence-based conceptual modeling method;

- that satisfies regulatory requirements from multiple jurisdictions;
- so that organizations can include data protection by design, help with documentation, and satisfy and demonstrate compliance with regulators.

The main artifact that needs to be designed is the conceptual modeling method.

To start the conceptualization of the constructs, we will use the data analyzed and gathered in the interviews and in the first phase, in a similar approach as [41] [32, pg.138]. Thus, the ontology is not the main artifact, but acts provides the semantic and syntact aspects of the modeling language [33].

3) *Ontology development*: This phase addresses the evidence-base part of the artifact. Using data from the problem investigation, we will explore how the conceptualization of the DPRs match. We expect that specific requirements may differ across jurisdictions and have different conceptualizations, while others may overlap.

Once we have the different conceptualizations, we will develop the domain ontology for those DPRs with similar conceptualizations. Previous research suggests that while some ontologies address some legal DPRs, international perspectives are lacking [21]. Likewise, there seems to be weak semantic grounding from the legal domain in existing RE ontologies, potentially compromising the conceptual fidelity [42]. From this starting point, developing the ontology for this domain — international regulatory DPRs — is a challenge. It must represent semantically the models of different stakeholders with different backgrounds from multiple jurisdictions.

Hence, we need to converge all these conceptual models into one ontology. To achieve this, we propose a three-fold policy: first, to thoroughly model a conceptualization of DPRs; second, to evaluate the conceptualization against the OECD principles (which are the cornerstone of most regulations [8]); and third, to discuss with lawyers their insight over the conceptualization. This approach will help reduce internal biases and include a legal perspective. However, the plan is not fail-proof, as there may be cases where there will be more than one model for a concept, both equally stringent. In those cases, we will discuss with lawyers what may be more semantically appropriate.

We aim to create a domain ontology applicable to various artifacts built upon the UFO foundational ontology. The ontology should enable common ground for regulatory DPRs [42]. The UFO paradigm provides the flexibility required for the domain, such as UFO-C, UFO-L, and UFO-A [42], [43]. The use of foundational ontology will help us systematically build a domain ontology. In our ontology, the foundational ontologies will be extended with concepts which are common across regulations, setting a common ground for a country-independent, first-level understanding of DPRs. These concepts then will be extended with country-specific concepts, materializing the different meanings and interpretations of such concepts in specific regulations. We will also try to strengthen the conceptual fidelity of the conceptualization and ontology by grounding our decision in empirical evidence.

This decision also helps us make ontological commitment clear and transparent [23]. Additionally, it should represent the consensus of the domain community and can ‘be supported by both theoretical and empirical evidence’ [42]. This is why we carry out interviews in the problem investigation. Legal and software engineering experts will validate the ontology and abstraction in line with [32]. For validation, we will conduct focus groups or surveys with lawyers and requirements engineers [32], assessing users’ effectiveness in information-retrieval tasks by asking them to define concepts from the ontology and rate their agreement with the proposed model.

4) *Conceptual modeling*: With the domain ontology developed, the artifact should develop the conceptual modeling method, including the modeling algorithms and procedures [33]. The method will be instantiated for DPIAs in transborder personal data flows contexts. Stakeholders from multiple backgrounds should be able to use OBI-PIA, which should maintain the richness and complexity of the data protection domain.

The understanding and usability of non-experts across cultures of the conceptual modeling method will be essential. There is research on measuring understandability of conceptual models [44], including regulatory DPRs [45]. OBI-PIA conceptual models should help with the documentation process of DPIAs. This documentation is crucial for satisfying compliance requirements and recording design decisions. Thus, we will review user-experience and technological acceptance model works regarding the method, working alongside stakeholders through focus groups and interviews. As this is the last phase, our plans are not fully developed yet — as we await the first two objectives — but this is what we envision.

To further develop certain aspect of OBI-PIA - such as the selection of specific graphical notations or views - we will follow the situational method of engineering of [46]. We plan to analyze existing models, concepts, and representations, identify possible re-usages, and triangulate how they work with our domain conceptualization. For example, existing artifacts from goal-oriented modeling, such as the information view from STS-ml [47], may be interesting to re-utilized. The concept of goals or agents (albeit adapted to a more ‘legalese’ language) may be valuable. The validation phase shall be done internationally, following the technical action research (TAR) approach. We plan to apply it with partnering organizations from at least two countries and regions to apply our proof-of-concept.

C. The proposed method: OBI-PIA

What we propose to help organizations with data protection compliance is a lightweight and usable conceptual modeling method based on an ontological conceptualization of the different national regulations. Such artifacts should help organizations develop their data protection impact assessments (DPIA) independently of the regulatory regime; *i.e.*, transcending any specificity to a particular legal method while preserving general and international legal validity.

The modeling language should help analyze and communicate regulatory DPRs for transborder data flows

a) *Common conceptualization:* A key common element is that most regulations have been influenced by the OECD Privacy Principles, serving as a cornerstone or inspiration for most regulations [8]. This was an expected finding, as such principles were created to facilitate transborder data flows [17].

Another requirement that has a high saturation of conceptualization is consent and personal data, as well as the response elements required for data breaches. Consent is commonly required to be free, informed, unambiguous, and specific in most regulations. Personal data is identified or identifiable data regarding a living natural persona. Only South Africa and India conceptualize it slightly differently, where the former includes organizations and the latter deceased persons. When prompted what lawyers would require/do in case of a data breach, every interviewee answered the same: understanding what personal data has been breached and their management policy, a clear incident response protocol, and identifying notification requirements for both authorities and data subjects. The interviewees stressed the importance of knowing the nature and data lifecycle policy of the personal data to assess the risk of the data breach.

Children's (or minors') personal data is also a transnational preoccupation. Most regulations seem to have some special provision for the data management of minors. However, these requirements vary. Therefore, identifying if an IS works with children is an important requirement across regulations.

According to our interviewees, other legal bases, apart from consent, seem to be shared among most modern regulations, such as vital interest or public interest. However, these bases may not exist in older 'unreformed' regulations. There is a similar situation regarding data subject rights, where some more modern rights, such as the right to erasure, have started to be included in modern regulations but not consistently.

All lawyers identified communication issues when discussing DPRs with non-lawyers (mainly engineers). They argued that lacking a shared understanding and common conceptualization of key elements led to misunderstanding and unfruitful discussions. Common examples included the definition of personal data, power asymmetries, vulnerability, notification requirements, among others. On the other hand, they would recognize that their lack of expertise in technical aspects hurts them in assessing if certain software specifications hurts or helps achieving DPRs. They stressed the necessity of a method that lawyers and engineers could use to discuss DPRs.

b) *Differences:* One vital difference between regulations has been the legal basis. Although some legal bases, such as the performance of a contract/legal obligations, public interest, and consent, seem to overlap between jurisdictions, others do not. Legitimate basis, for example, although popular in most modern regulations, does not appear to be present in all of them. Other jurisdictions have created legal bases that respond to their reality, which makes them unique. For example, jurisdictions like Colombia rely ordinarily on consent as a legal basis for personal data processing. On top there are domain-specific regulations that may provide other extraordinary legal bases for processing personal data, however

consent should be the most used legal basis. How does, for example, this legal basis affect IS requirements? Consent needs to be specific, unambiguous, informed, and freely given. Therefore, organizations must have specific processes that show that they satisfy and document these conditions.

Regarding the roles of the actors involved in personal data processing and transfers, it is not clear-cut that the controller/processor is commonly conceptualized. Jurisdictions that have been heavily GDPR-influenced seem to have the same conceptualization. That is to say, controllers define the personal data management lifecycle, while processors carry out the activity on their behalf. However, other jurisdictions do not necessarily make differences between these roles (i.e., there is no processor role) or may create new roles (such as consent manager, like in India). Hence, understanding these differences will be key when doing the stakeholder mapping.

Similarly, fines and time-frames for reporting diverge between jurisdictions. Organizations must identify the time frames for reporting if they fall under the scope of a jurisdiction. In addition, reporting requirements are not the same everywhere. While some jurisdictions are required to report any data processing activity, others do not. Likewise, some regulations require reporting any data breach, whereas others will depend on the risk to the data subject. Hence, some interviewees have suggested that following the most constraining requirements in this aspect is good practice, as this will also help with compliance in more 'laxed' jurisdictions.

Regarding transborder personal data flows, there is no common conceptualization. Although several countries accept standard contractual clauses or consent, they do not necessarily pose the same requirements. For example, the GDPR indicates consent as an exceptional reason, whereas it would be the common legal basis in other regulations. We have noticed a trend of creating adequacy lists between newer regulations.

c) *Lawyers' requirements:* Most interviewees have recognized, to different degrees, that they struggle to talk with engineers or software developers. Most interviewees have highlighted that 'they speak different languages' when dealing with DPRs. Consequently, as they do not possess common ground on conceptualizing DPRs, what goals to achieve, and how to satisfy them, they have difficulties discussing DPRs.

On the reasons to explain this conflict, it seems there is no consensus on whether this difference in language is because of educational background or incentives. Some subjects have highlighted that this situation is a consequence of education, thus affecting their mental models on how DPRs are to be satisfied (in line with what [5] has suggested). Others have expressed that they believe software engineers have a good understanding of DPRs and the regulatory context. Therefore, their incentives for satisfying DPRs differ and impact their conceptualization; i.e., lawyers focus on minimizing risk for organizations and software engineers in building software.

Although it is not a new phenomenon that language plays a key role in interdisciplinary contexts, our interviewees have made it explicitly clear that they need an artifact to ground their language. One interviewee, in particular, told us they

or <https://zenodo.org/records/15676602>. We share all data compatible with interviewees' privacy.

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