

Opportunity to leverage Information-as-an-Asset in the IoT — the road ahead

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SUMMARY

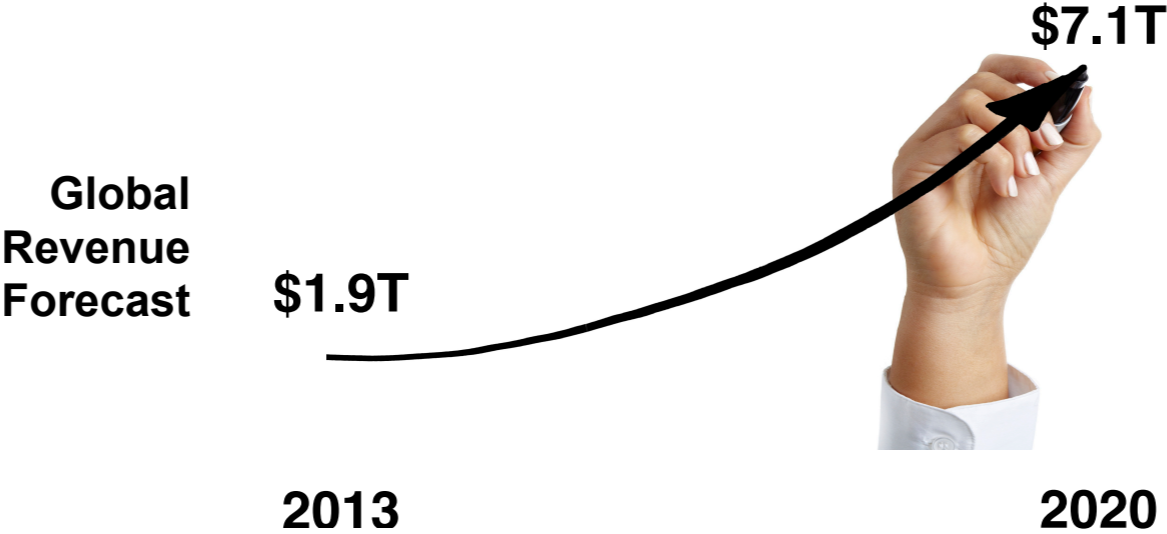
- **Introduction**
- **The Seven Laws of Information from the IoT perspective**
- **Open Platform 3.0™ — The Open Group initiative**
- **Conclusion**

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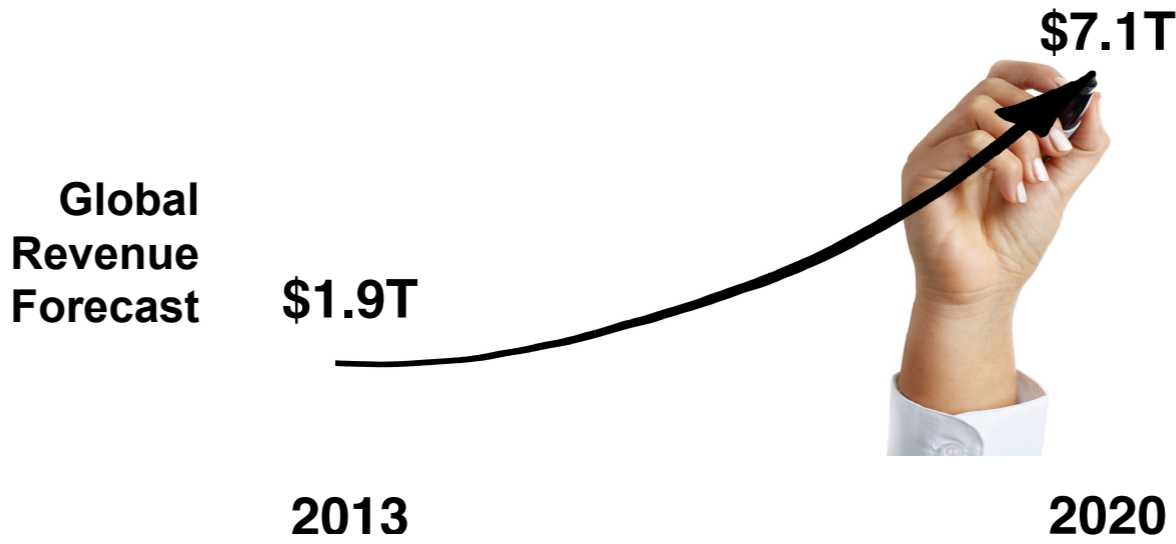
Forecasting the Future of the Internet of Things in Europe

(According to IDC and TXT on behalf of DG Connect)

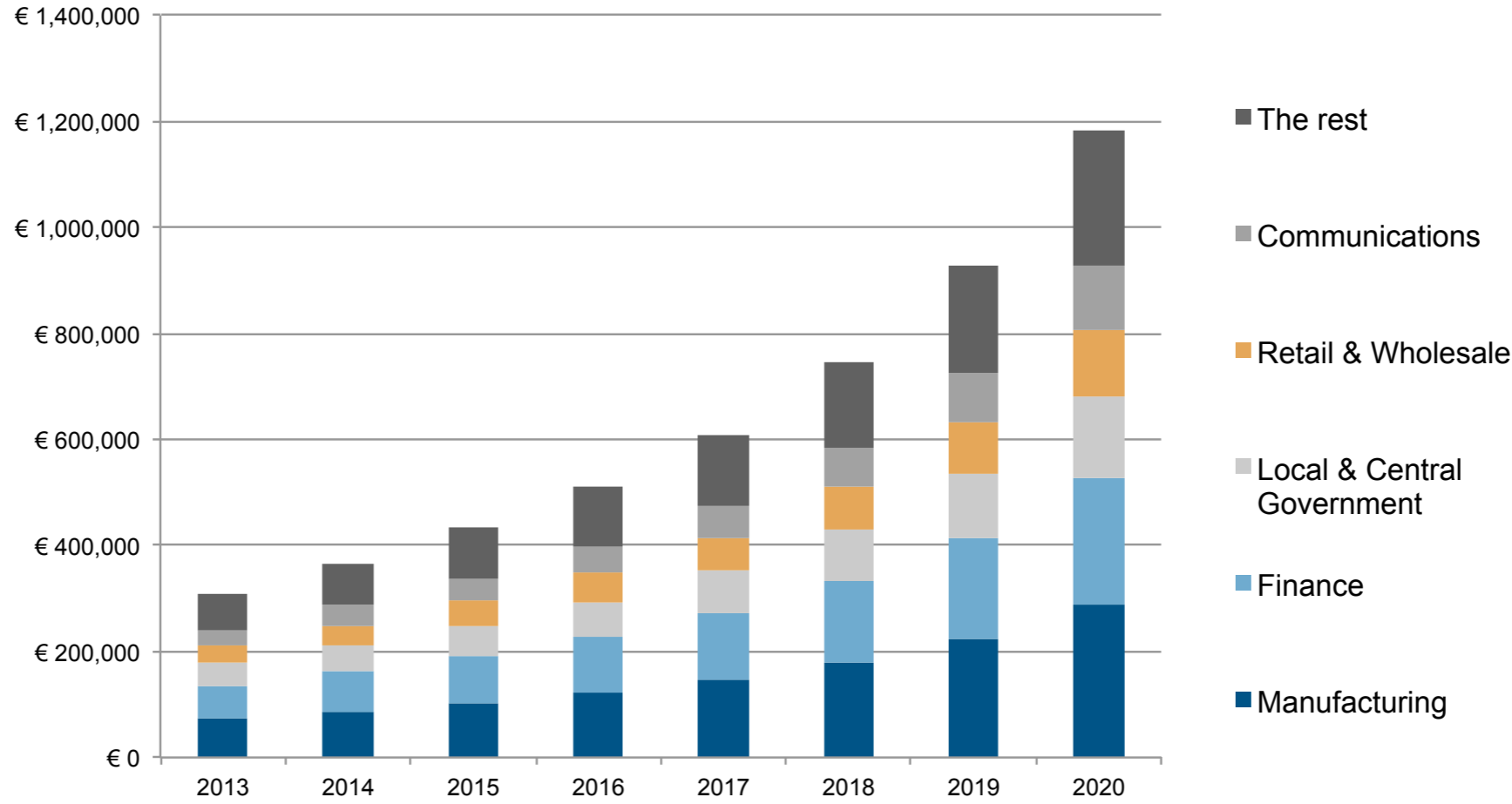


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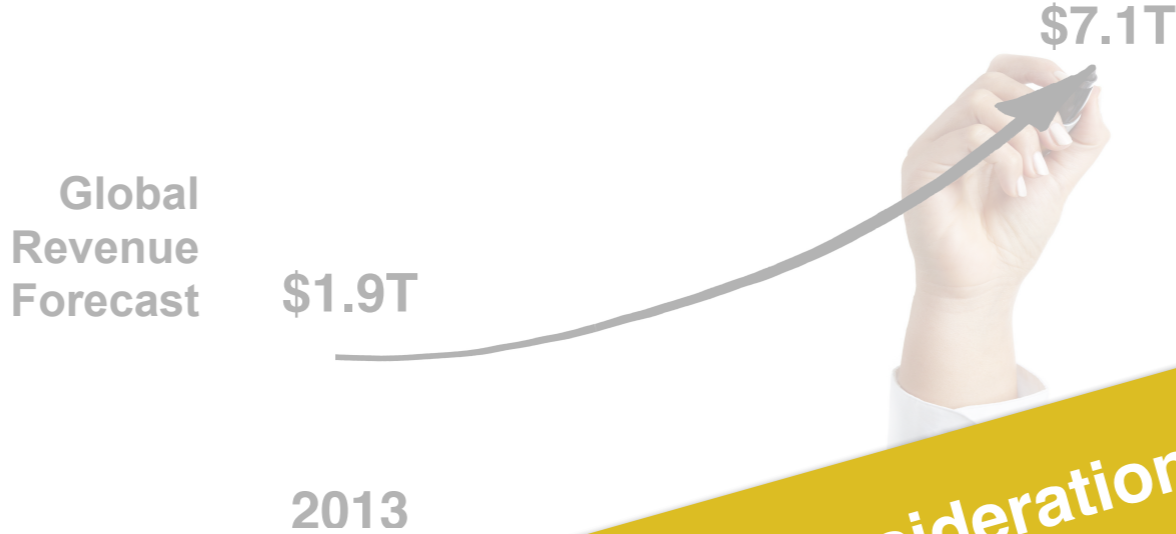


IoT Forecast Revenues by sector (EU Baseline scenario)



Forecasting the Future of the Internet of Things in Europe

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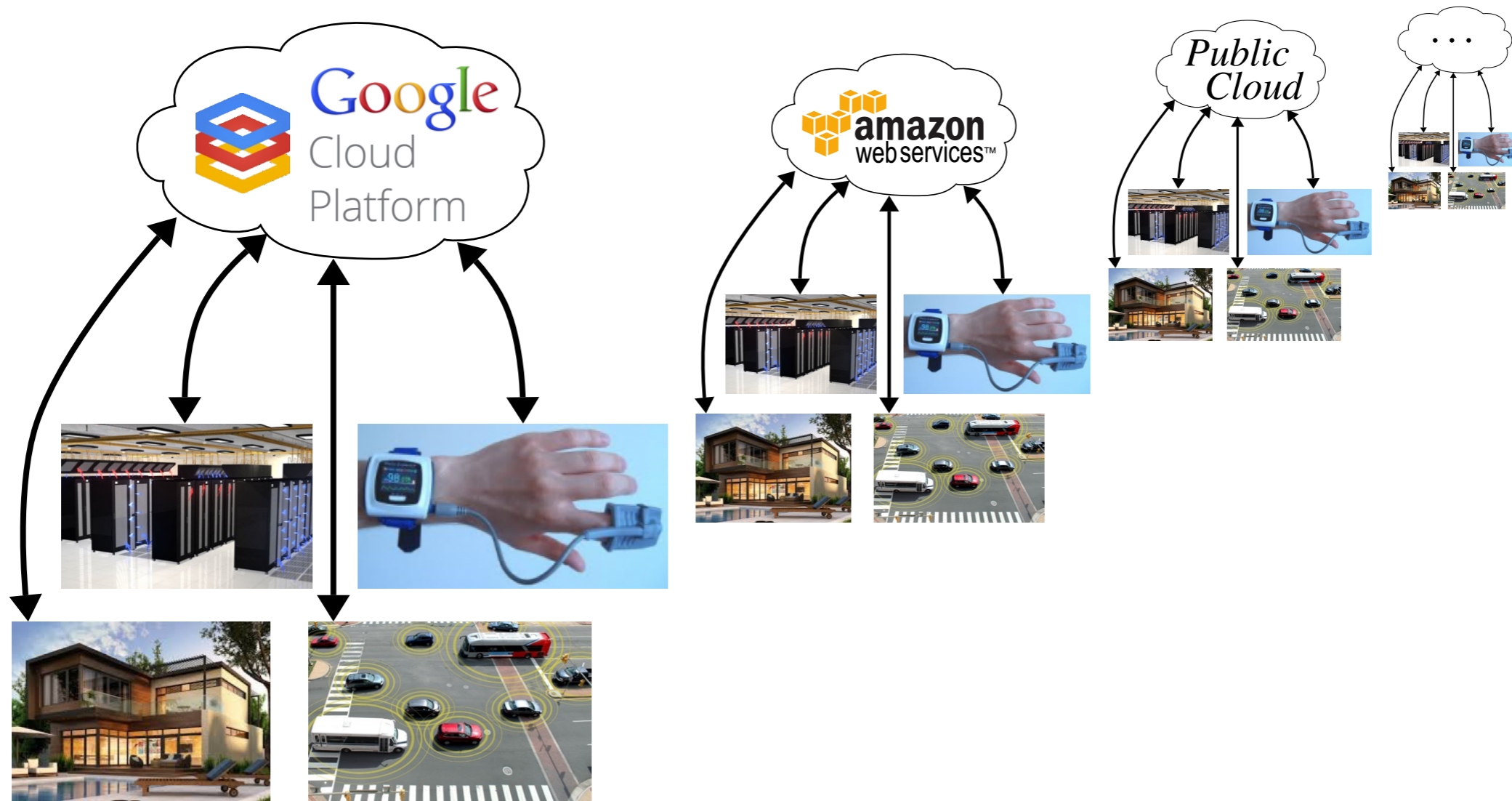
Architectural issues & Structural considerations still need to be addressed for businesses to benefit !

Revenue by sector (EU Baseline scenario)



Architectural Issues & Structural Considerations in the IoT

1 - Challenge of Vertical Silos shaping today's IoT



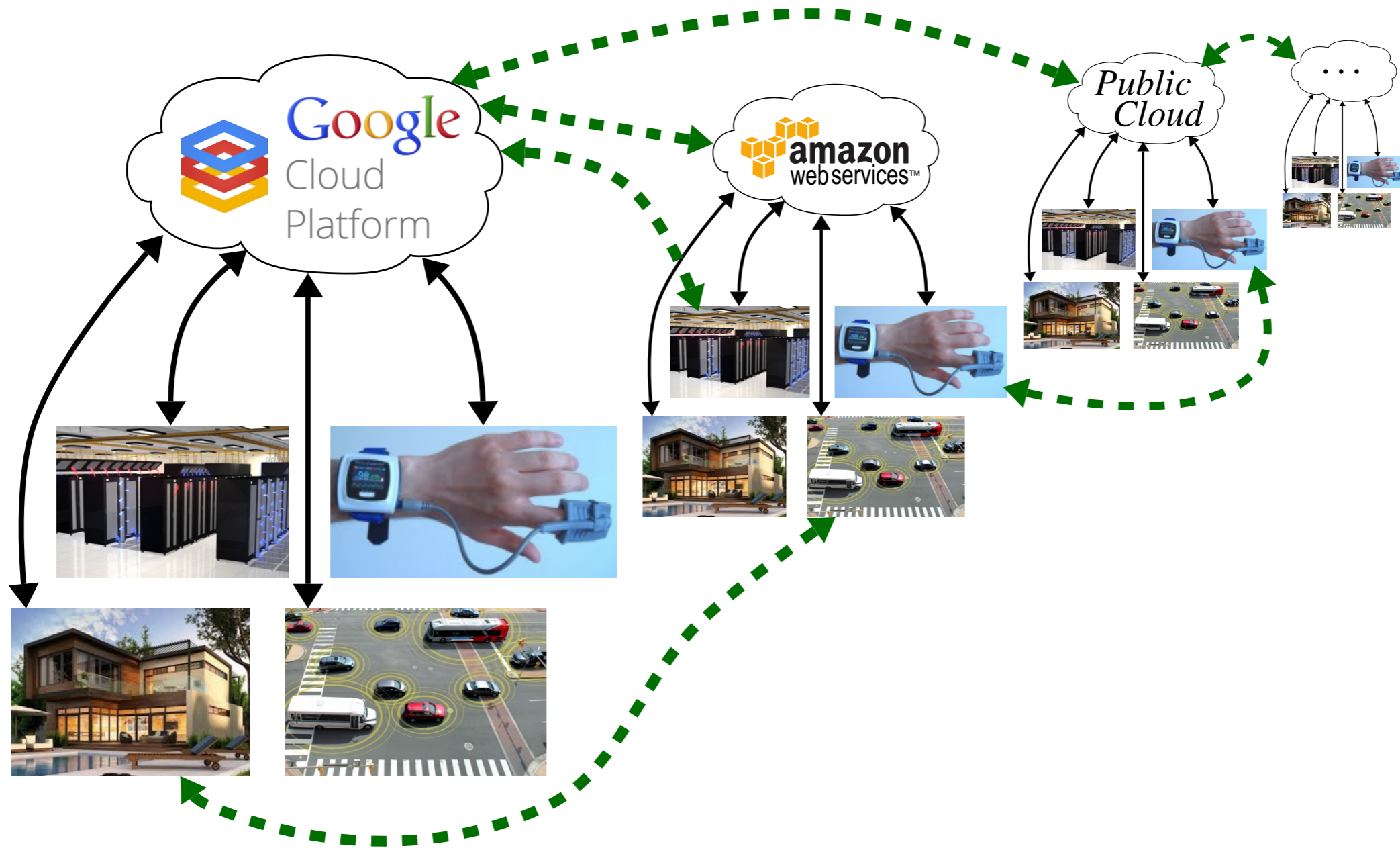
Legend



Today's IoT : Data collected into vertical silos (pushed to vertical servers)

Architectural Issues & Structural Considerations in the IoT

1 - Challenge of Vertical Silos shaping today's IoT

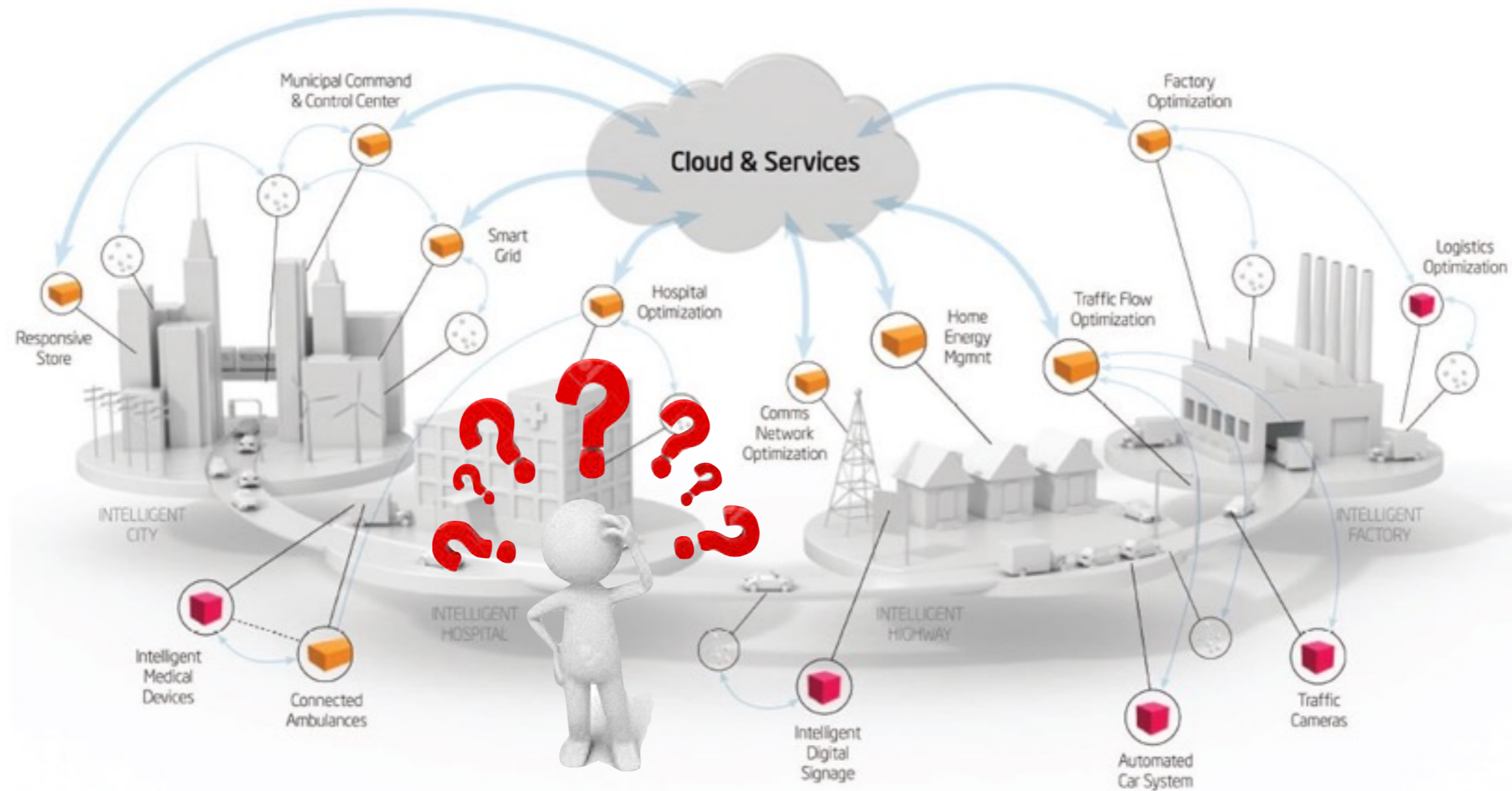


Legend

- ← → Today's IoT : Data collected into vertical silos (pushed to vertical servers)
- ← - - - → Ideal IoT : Communication allowed between vertically-oriented closed systems

Architectural Issues & Structural Considerations in the IoT

2 - People may be reluctant to step into the IoT arena



- Major ICT players hand over customer data and are not willing to let the customers have a full end-to-end control, resulting in user frustration;
- The non-maturity of the IoT makes it challenging to develop a clear approach to foster innovation, trust and ownership of data, while at the same time respecting security and privacy in complex environments.

Architectural Issues & Structural Considerations in the IoT

3 - *Difficulty to leverage information-as-an-asset*

Still challenging to perceive,
extract the real value of the
information & knowledge assets
(not as tangible as physical assets)



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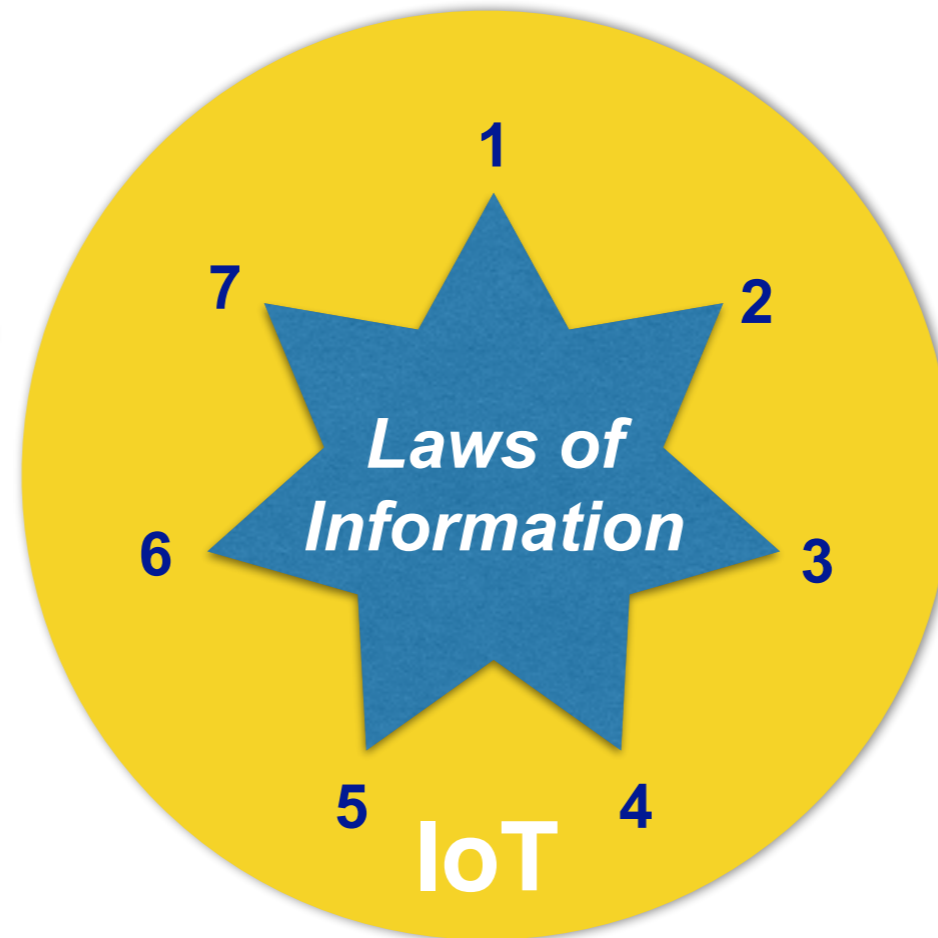
The Seven Laws of Information

(introduced by Moore and Walsh*)



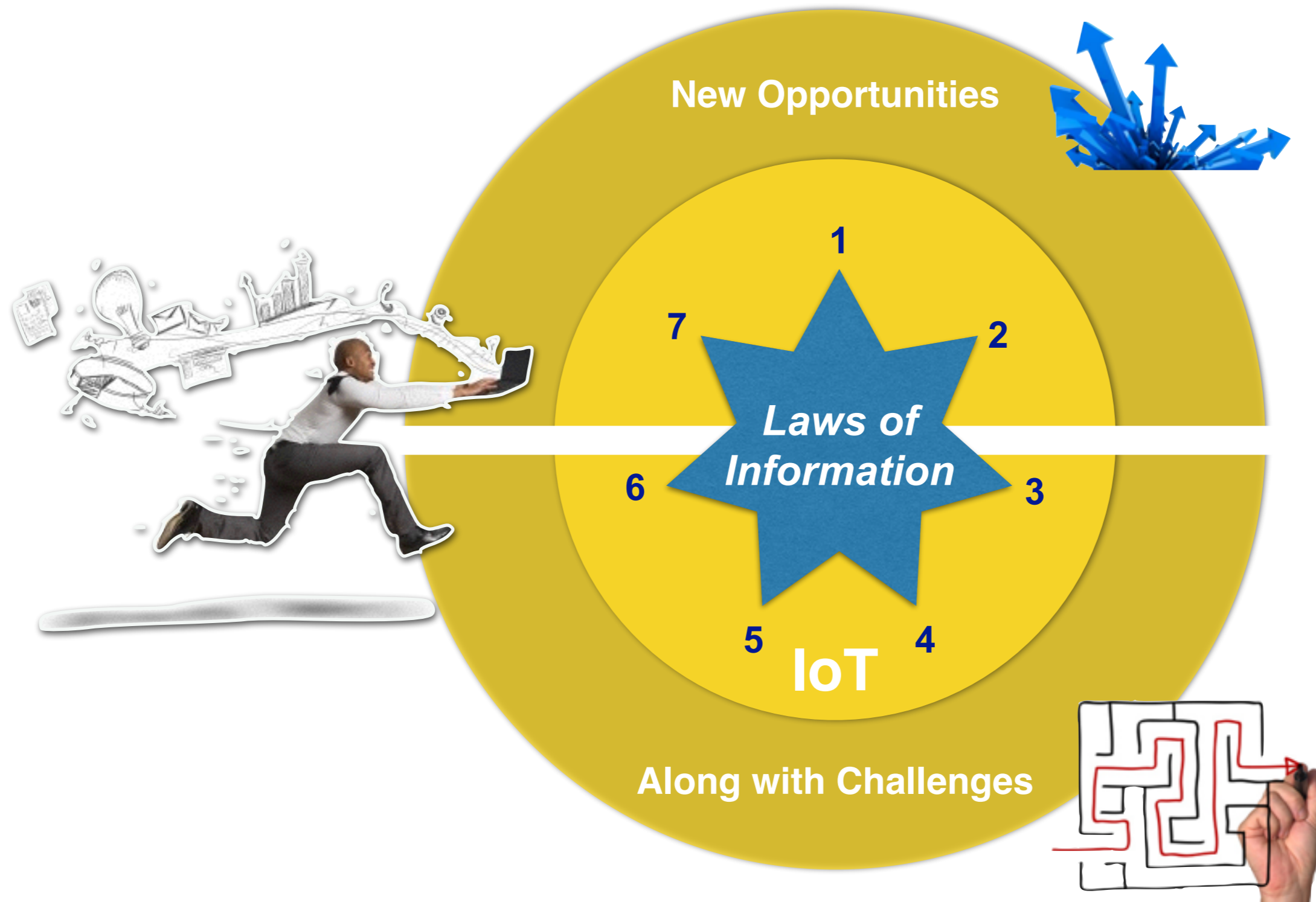
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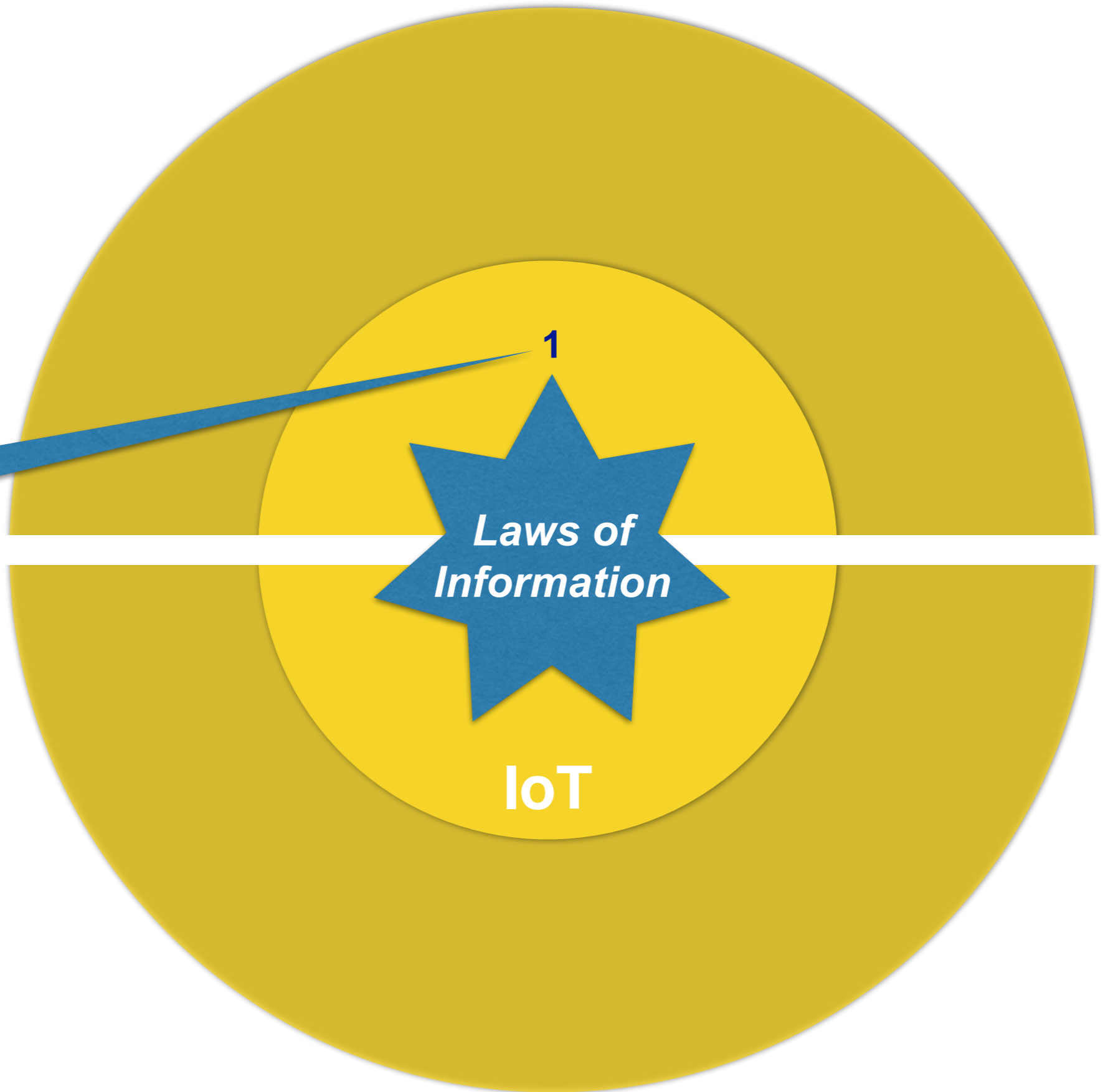
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New Opportunities



Information is infinitely shareable and can be shared with others without a loss of value



New Challenges

New Opportunities



Data is Intangible



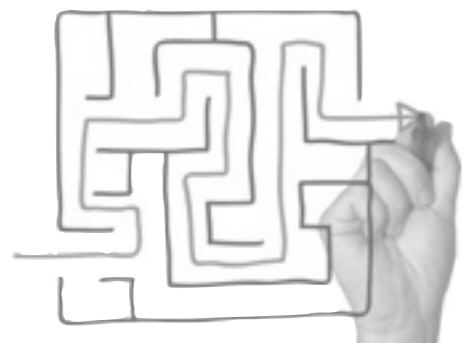
IoT eases the sharing of object-related data & knowledge

Information is infinitely shareable and can be shared with others without a loss of value

Laws of Information

IoT

1



New Challenges

New Opportunities



Data is Intangible



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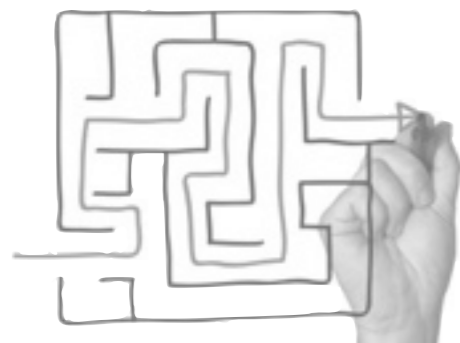
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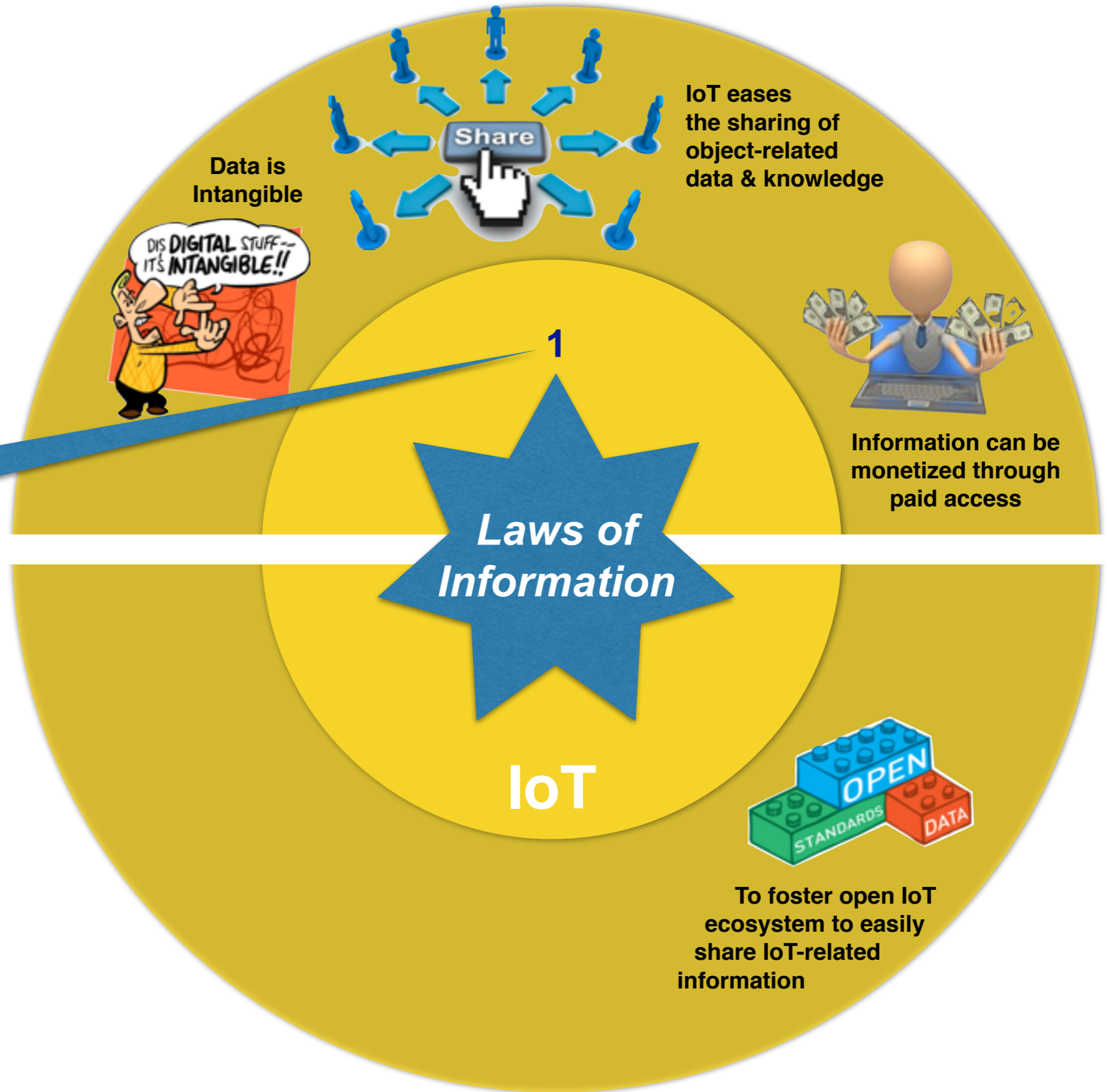


To foster open IoT ecosystem to easily share IoT-related information



New Challenges

New Opportunities

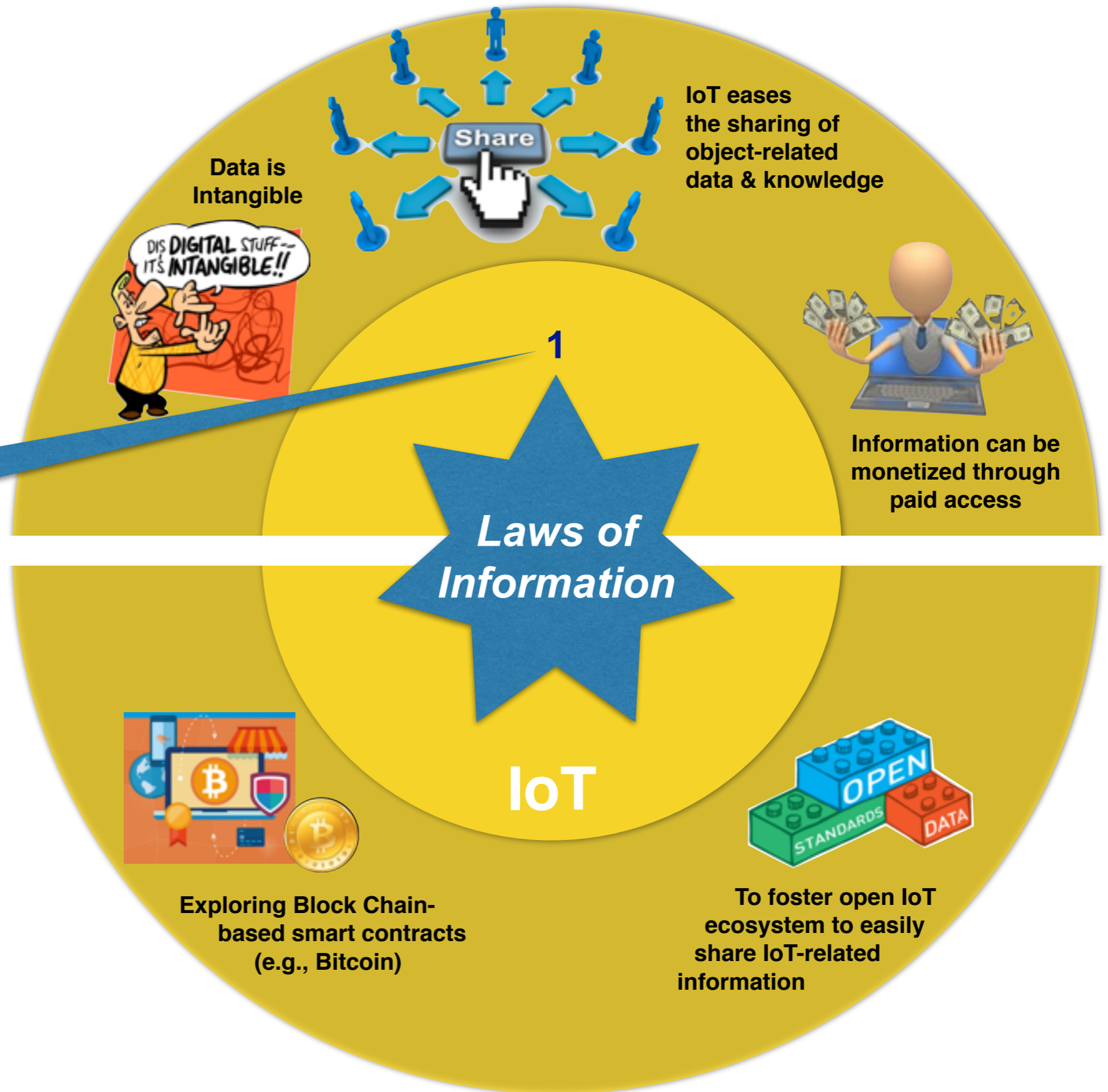


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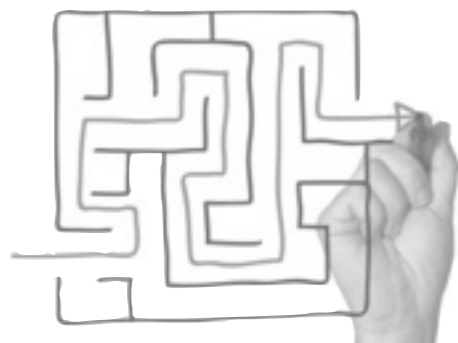


New Challenges

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New Challenges

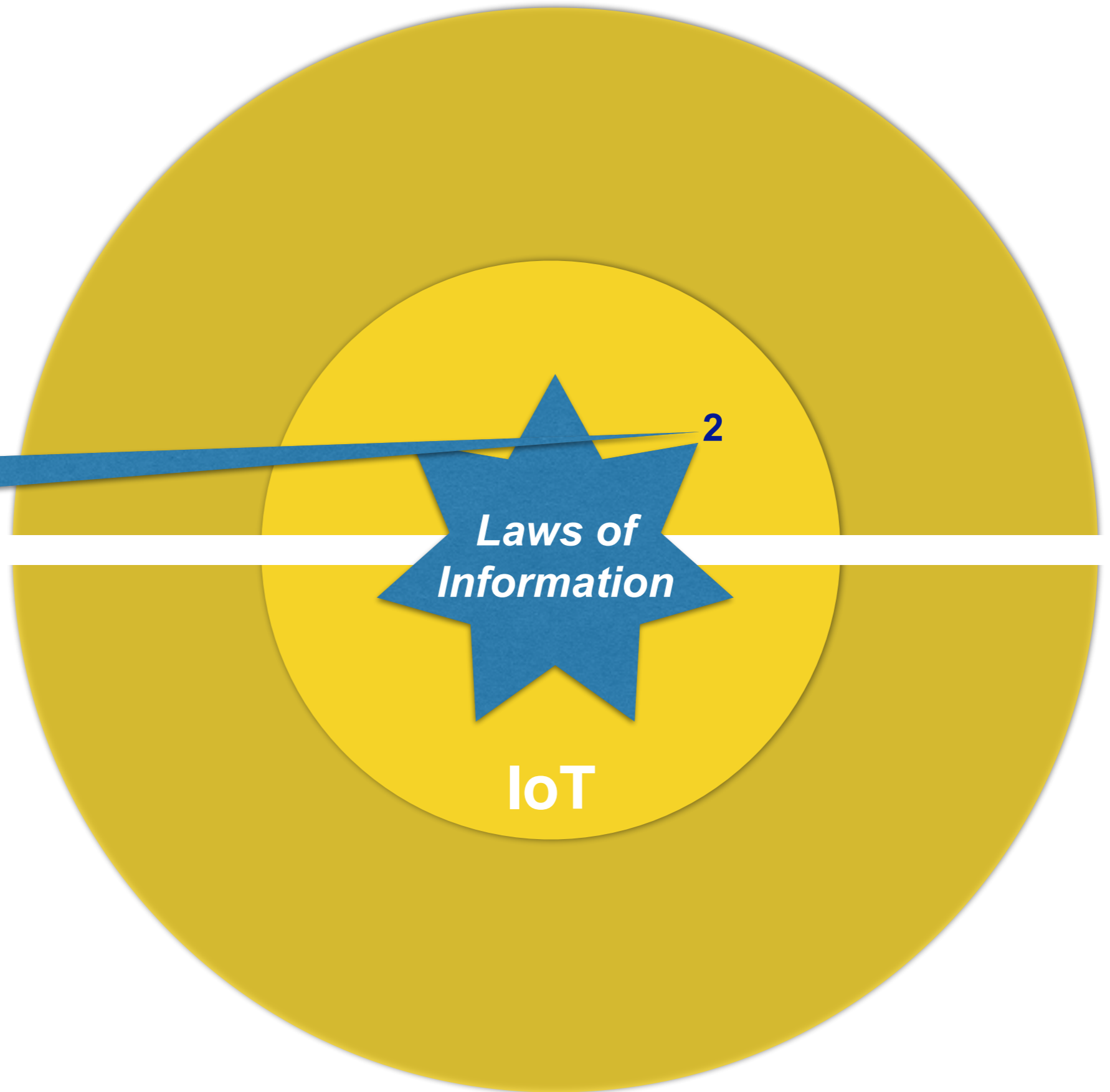
New Opportunities



Value of information increases with use, and it does not provide any value if it is not used at all



New Challenges



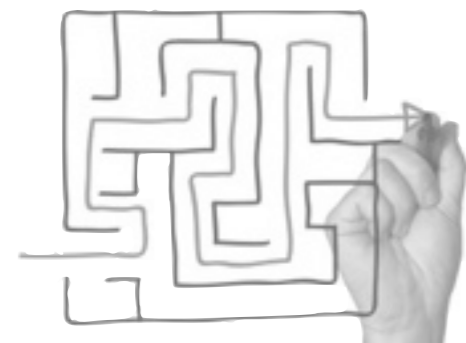
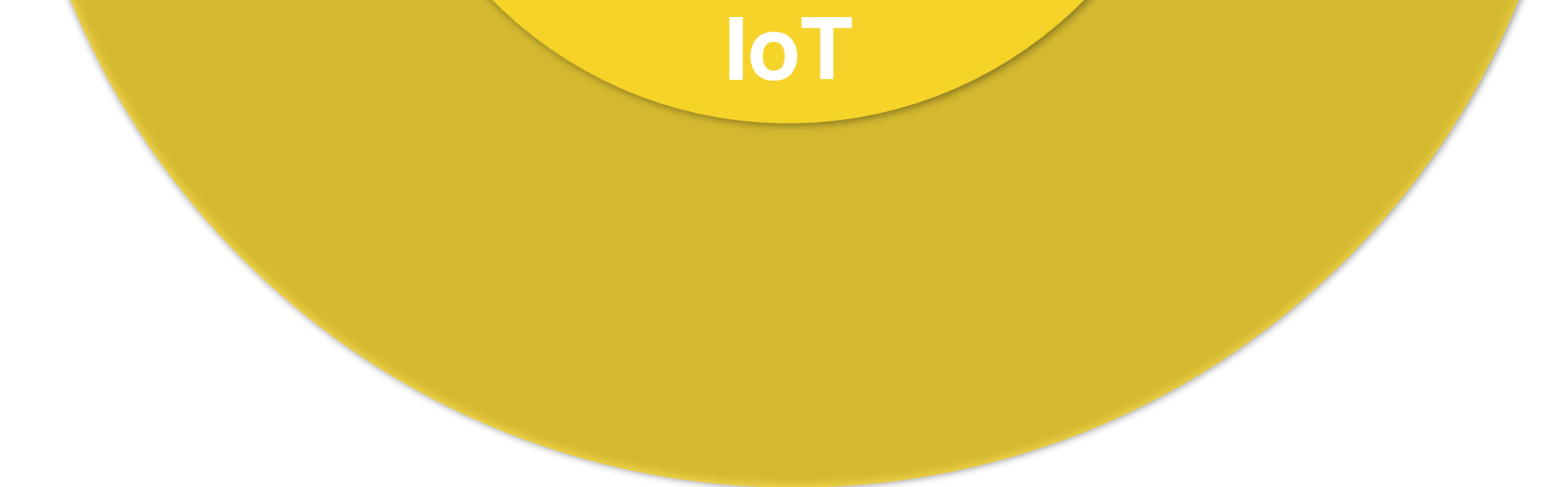
New Opportunities



IoT helps decision-makers to interpret and use information in a beneficial way



Value of information increases with use, and it does not provide any value if it is not used at all



New Challenges

New Opportunities



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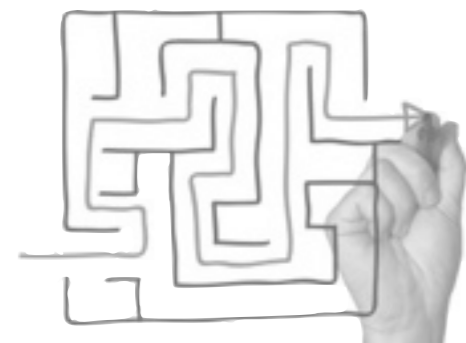
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Laws of Information

IoT



The “sharable” information is not easy enough to discover and understand (need for more advanced geo-location, semantic discovery mechanisms)



New Challenges

New Opportunities



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Laws of Information

IoT

Still too many standards shaping today's IoT



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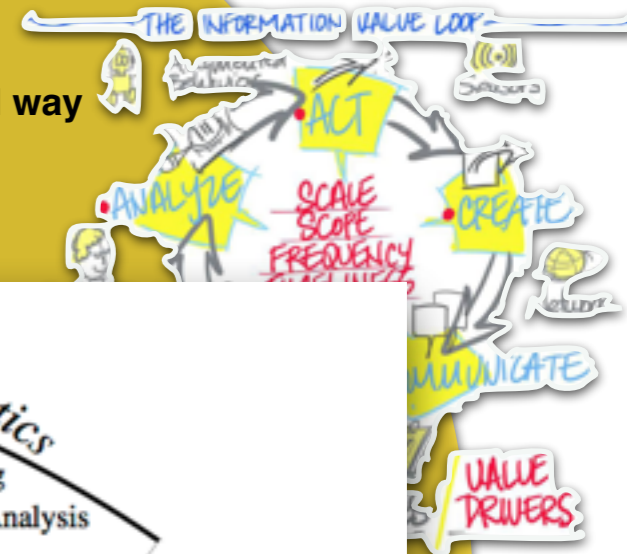


New Challenges

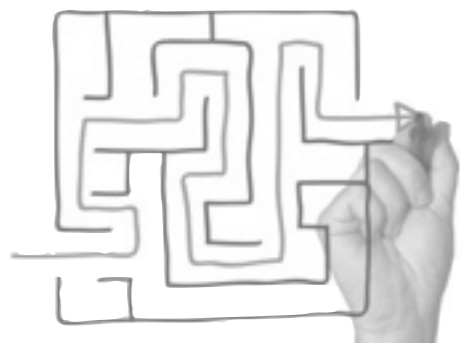
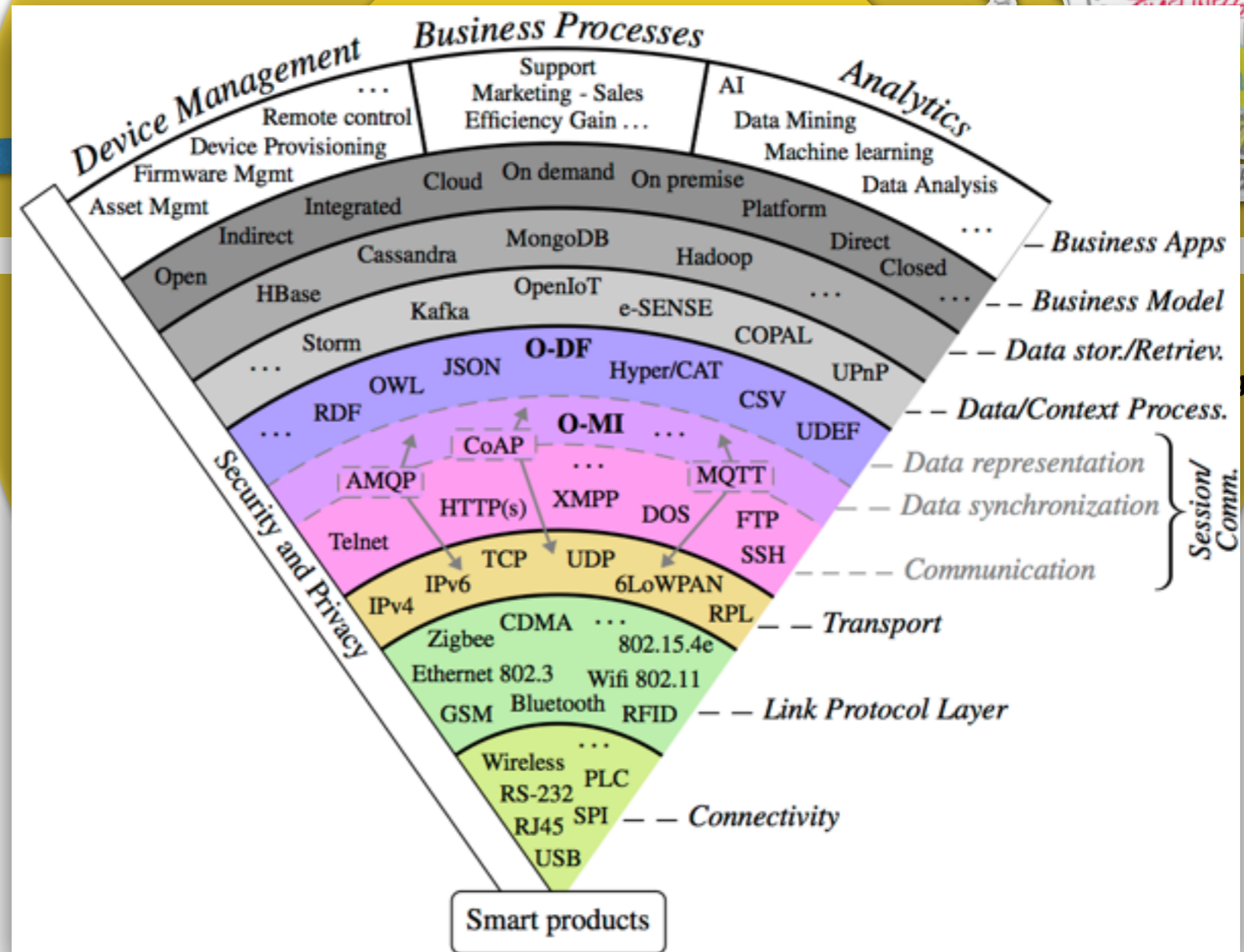
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New Challenges

New Opportunities



Allow for innovative Context-Aware applications

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Laws of Information

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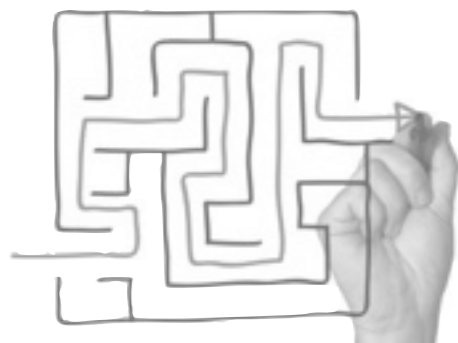
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STANDARDS



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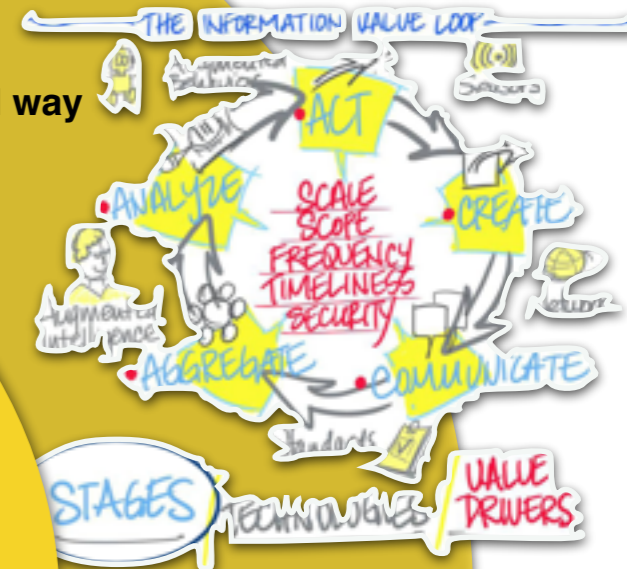
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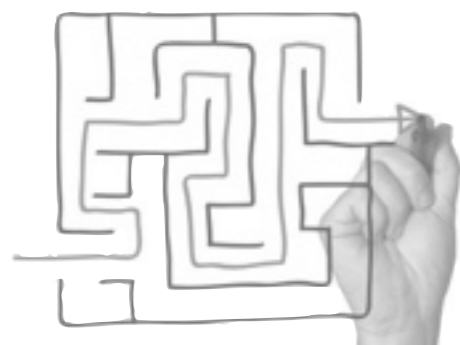
STANDARDS



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Enhanced Context-Aware tools/services

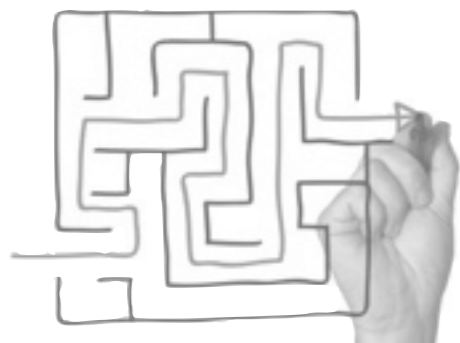


New Challenges

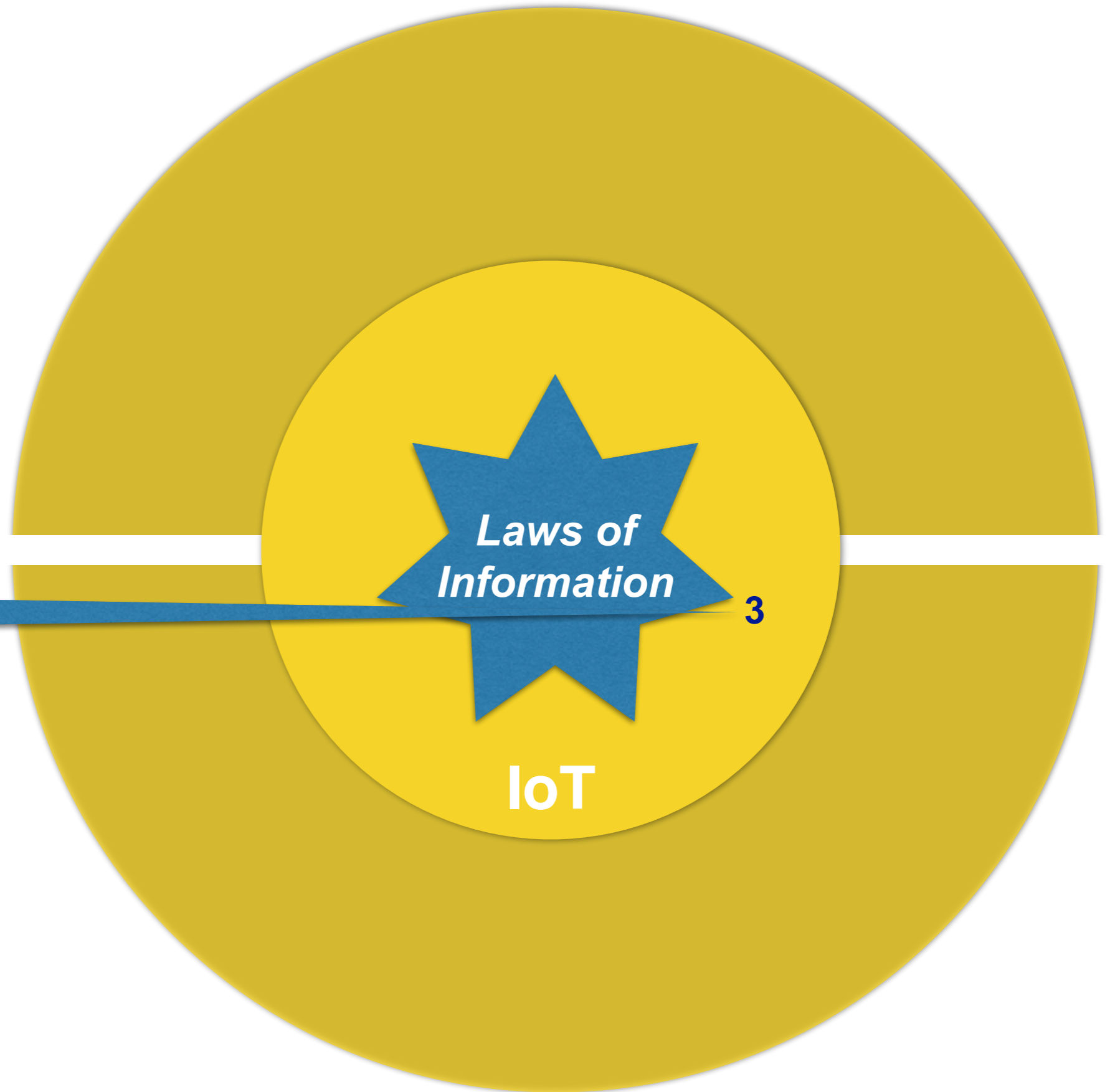
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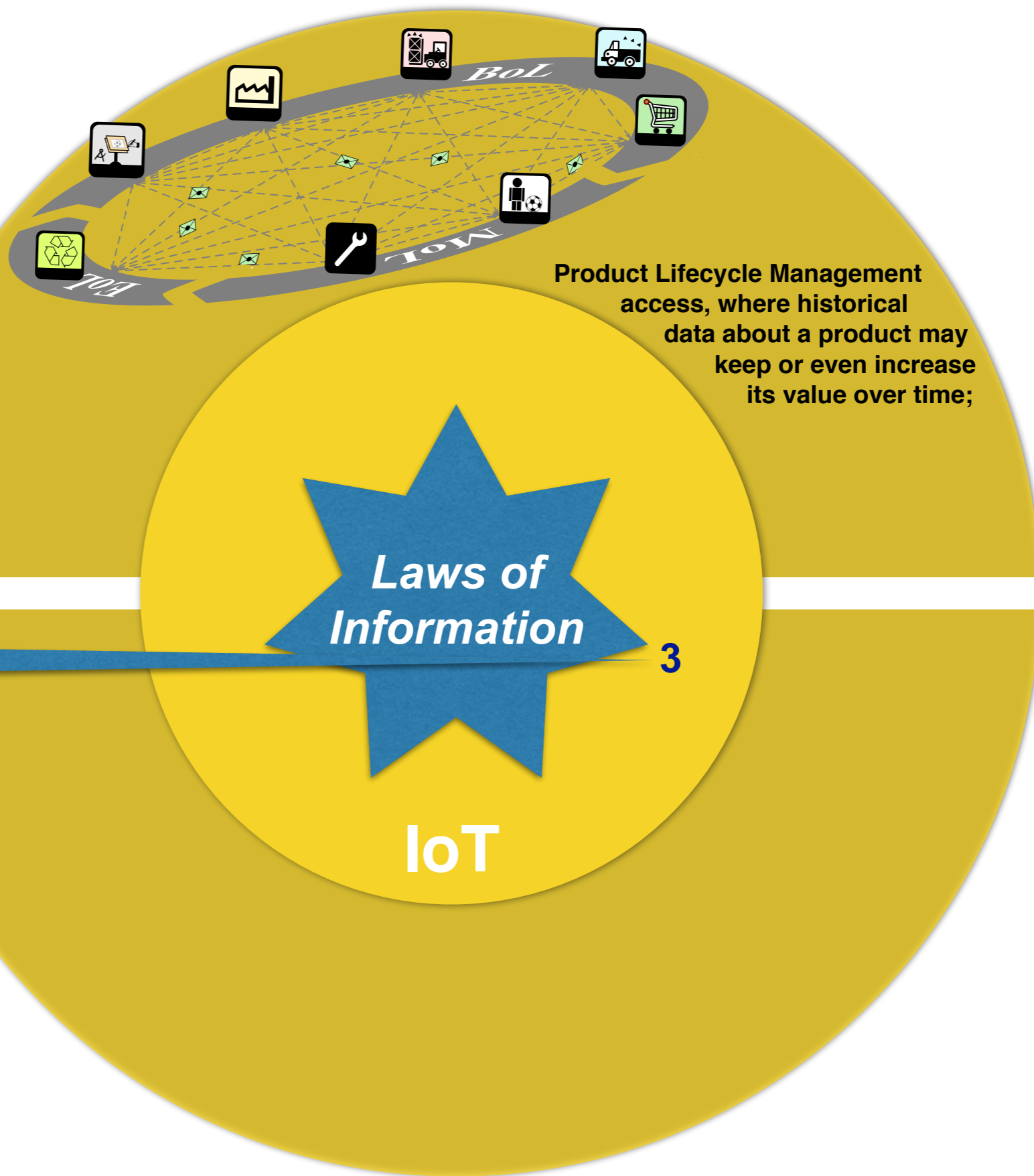
*Information is perishable
and depreciates over time*



New Challenges



New Opportunities



Information is perishable and depreciates over time

Product Lifecycle Management access, where historical data about a product may keep or even increase its value over time;

Laws of Information

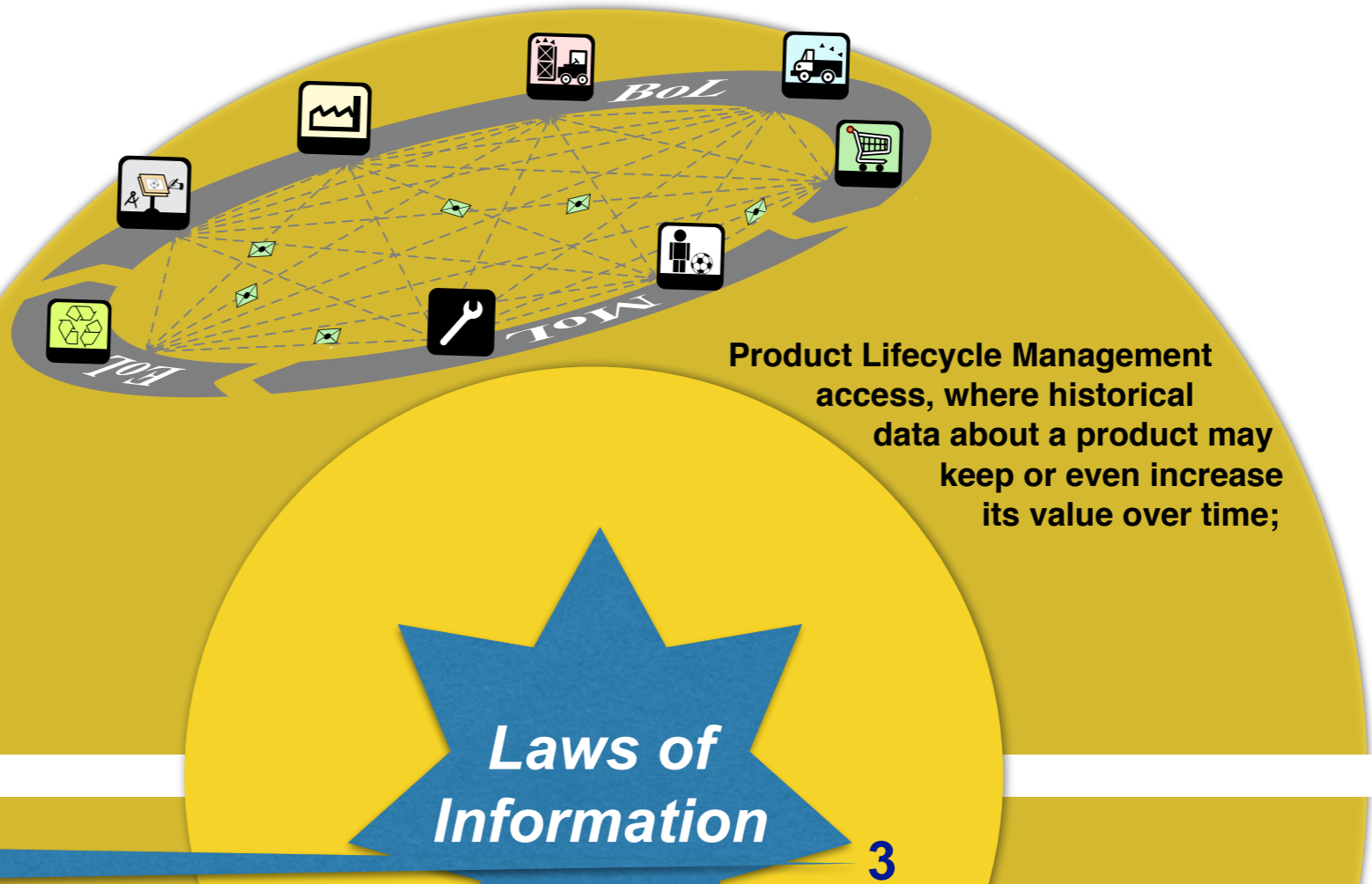
3

IoT



New Challenges

New Opportunities

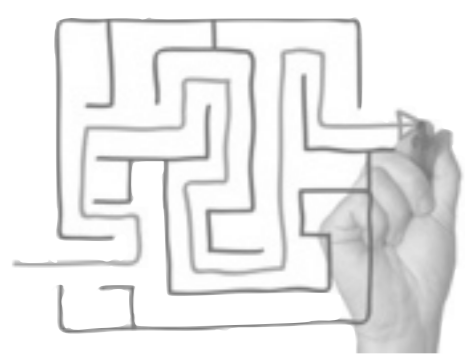
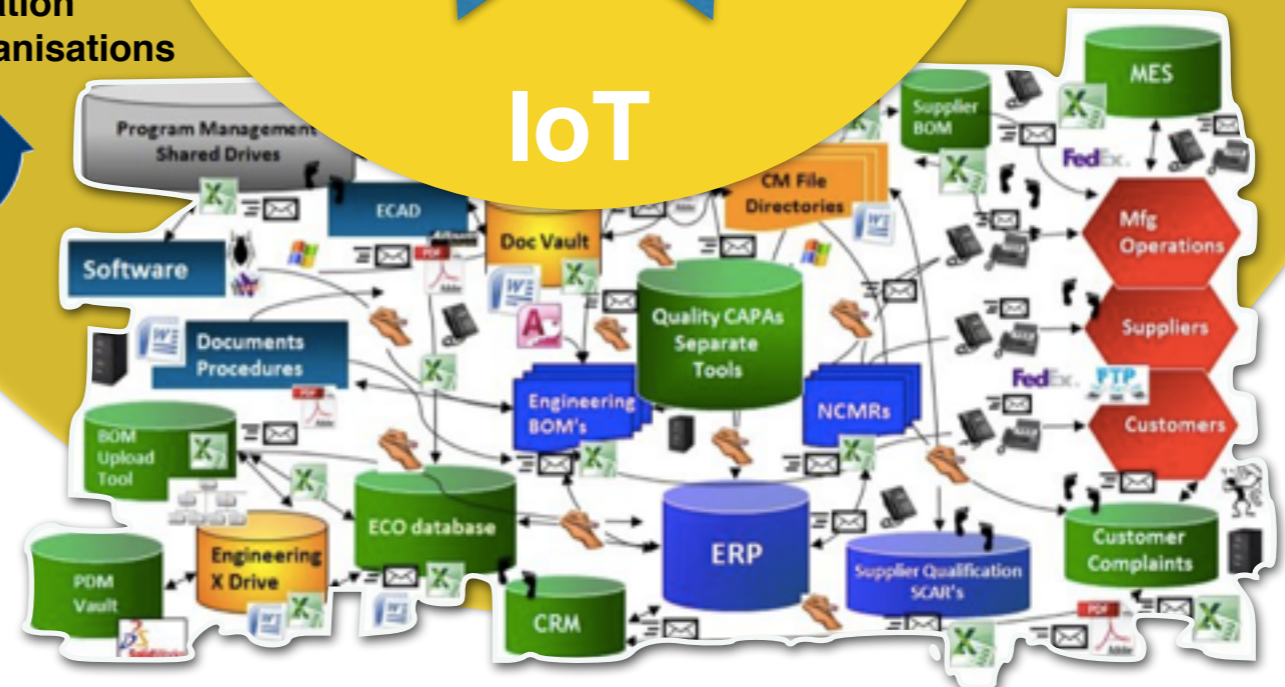


Information is perishable and depreciates over time

Need to improve data interoperability and synchronisation across organisations

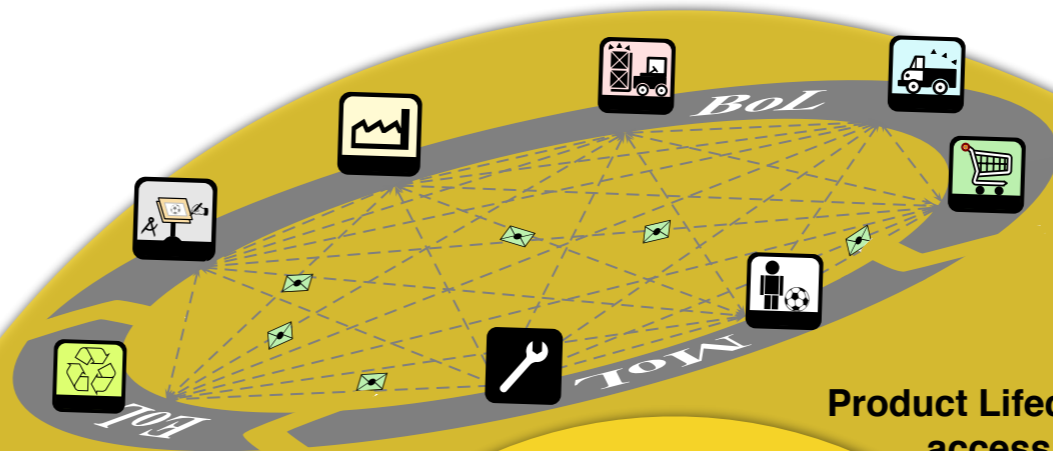


IoT



New Challenges

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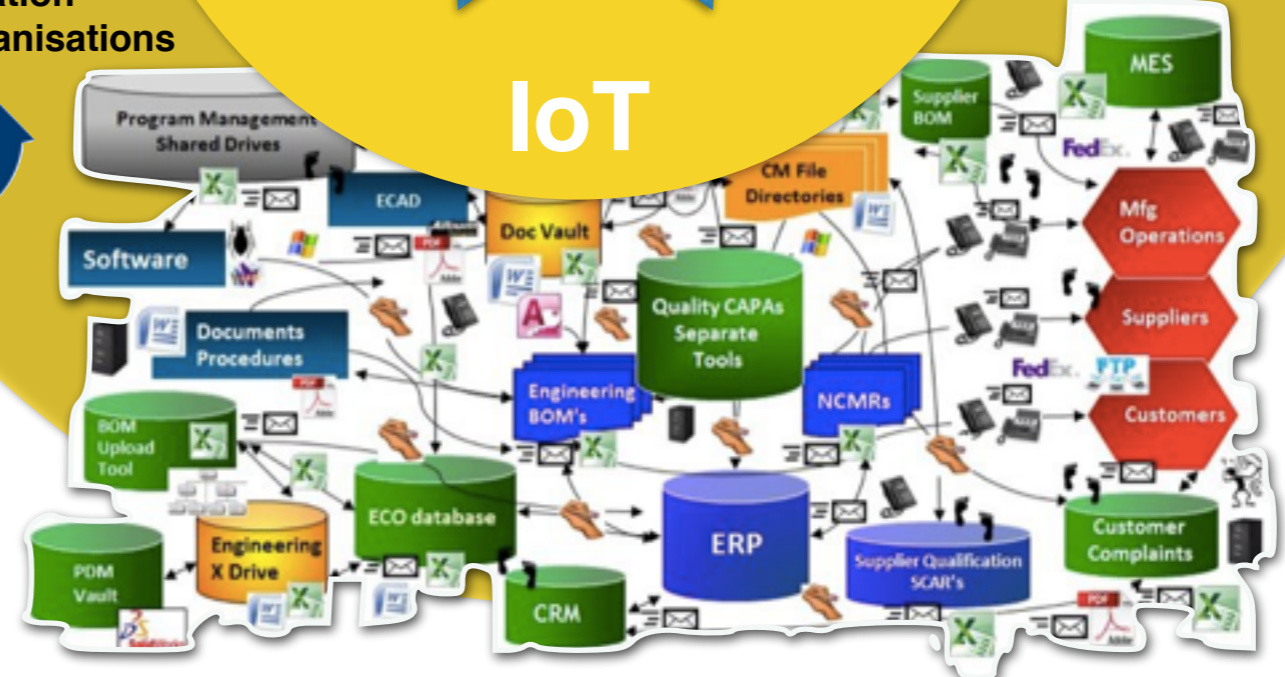
Security must be strengthened to make PLM systems more flexible



IoT



New Challenges



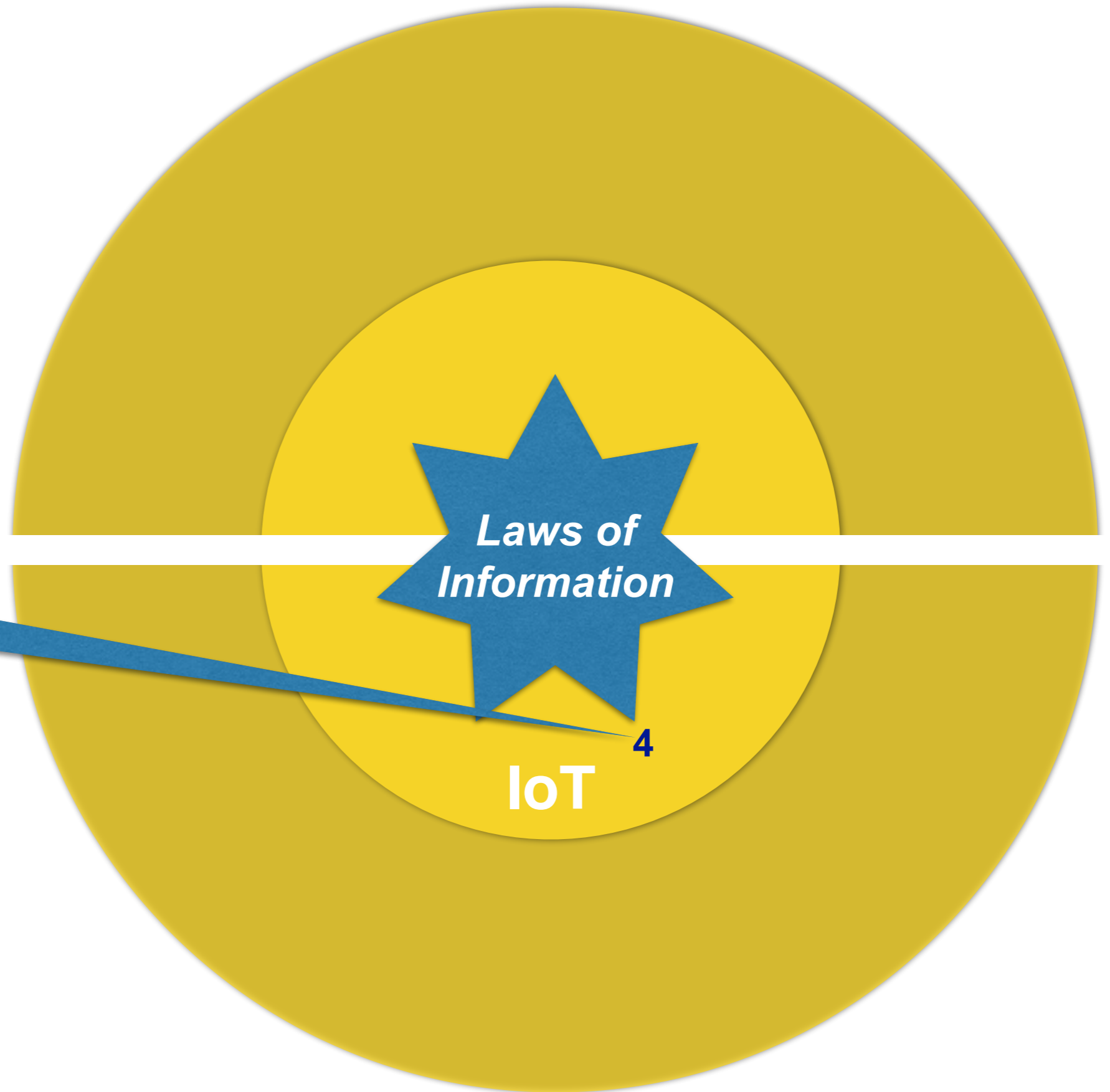
New Opportunities



The value of information increases with accuracy



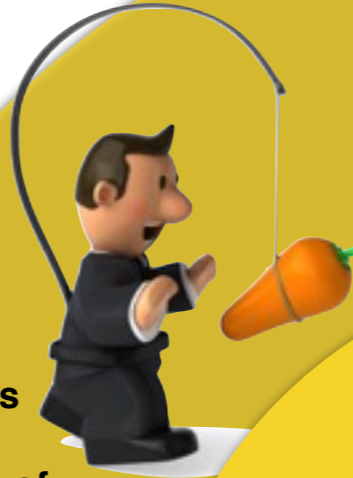
New Challenges



New Opportunities



Incentives
for people
taking care of
information
dimensions



*The value of information
increases with accuracy*

**Laws of
Information**

IoT

4



New Challenges

New Opportunities



Incentives for people taking care of information dimensions



Laws of Information

The value of information increases with accuracy



Associated with mirco-billing pltaforms

IoT

4



More advanced Data Quality (DQ) frameworks for the IoT

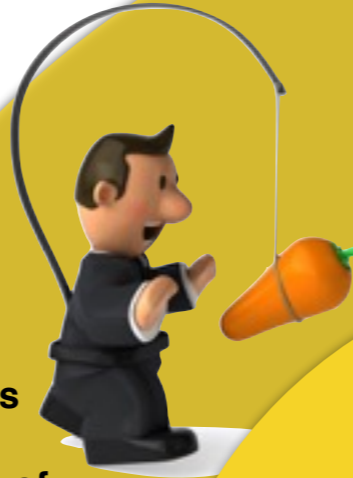


New Challenges

New Opportunities



Incentives for people taking care of information dimensions



Create/Provide more reliable tools and services



The value of information increases with accuracy

Laws of Information

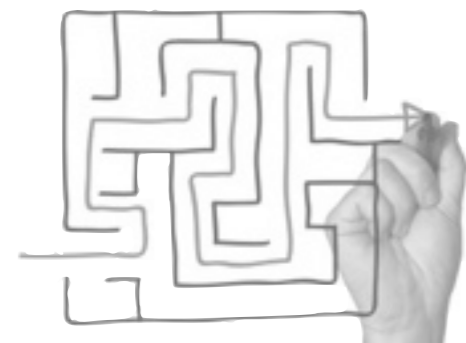
IoT

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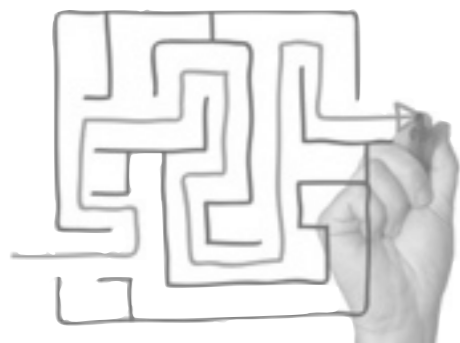


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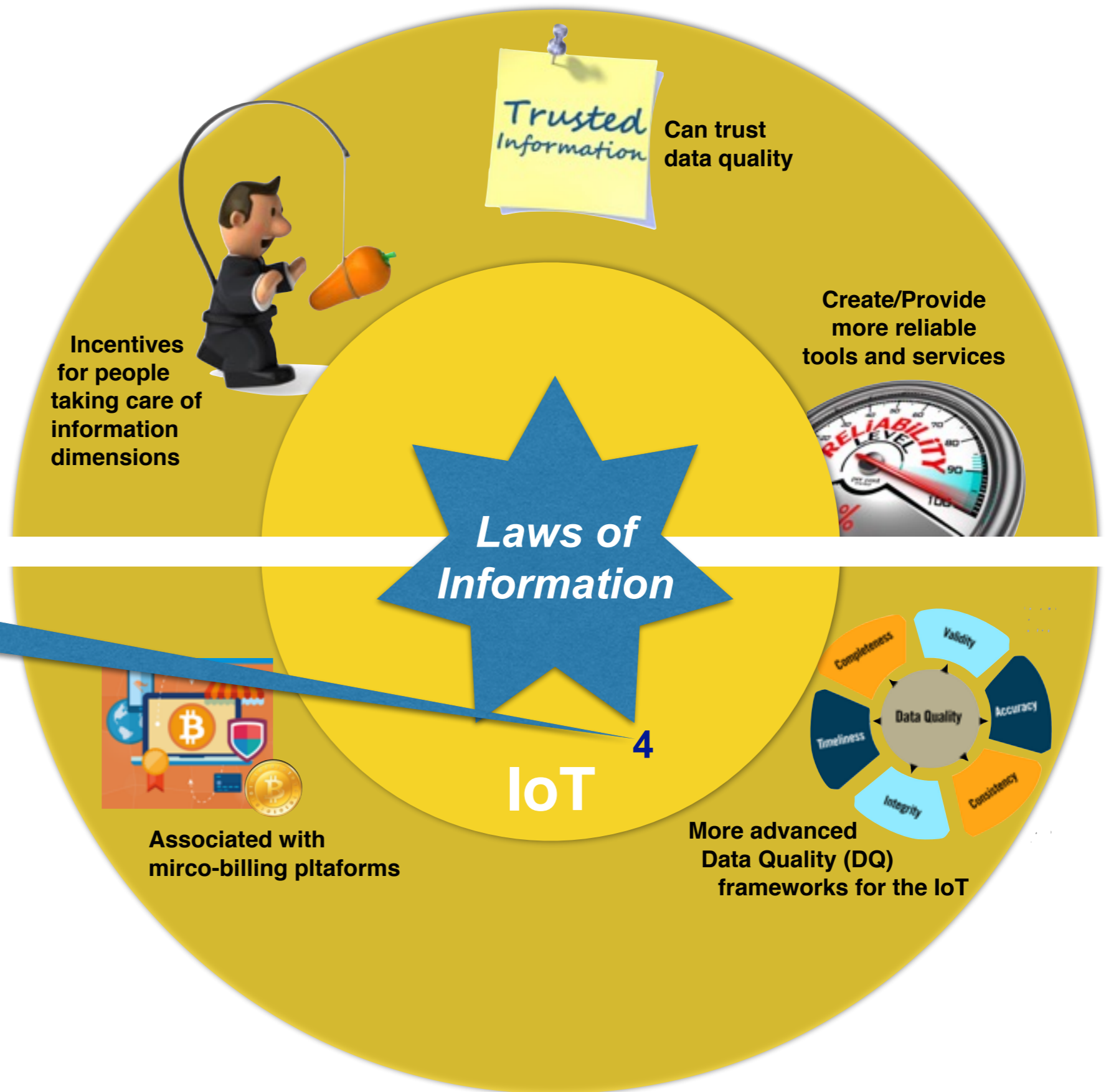
New Opportunities



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New Challenges



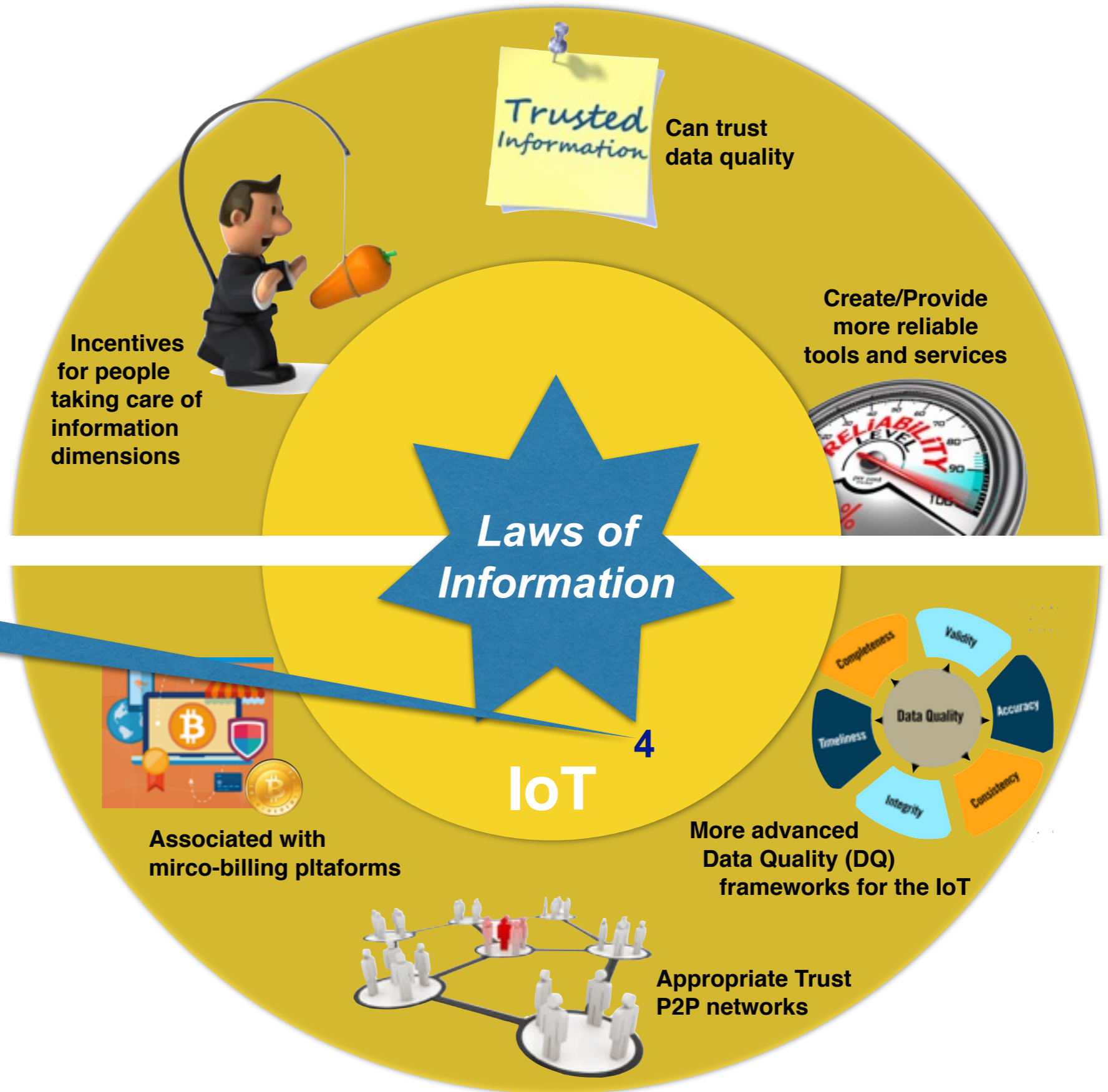
New Opportunities



The value of information increases with accuracy



New Challenges



New Opportunities



Innovative cross-domain
applications & services

**Laws of
Information**

5

IoT

*The value of information
increases when combined
with other information*

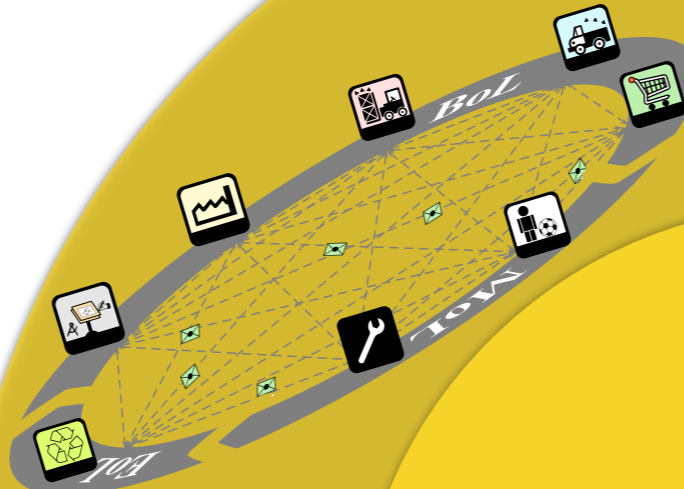


New Challenges

New Opportunities



Innovative cross-domain applications & services



Product Lifecycle Management

Laws of Information

5

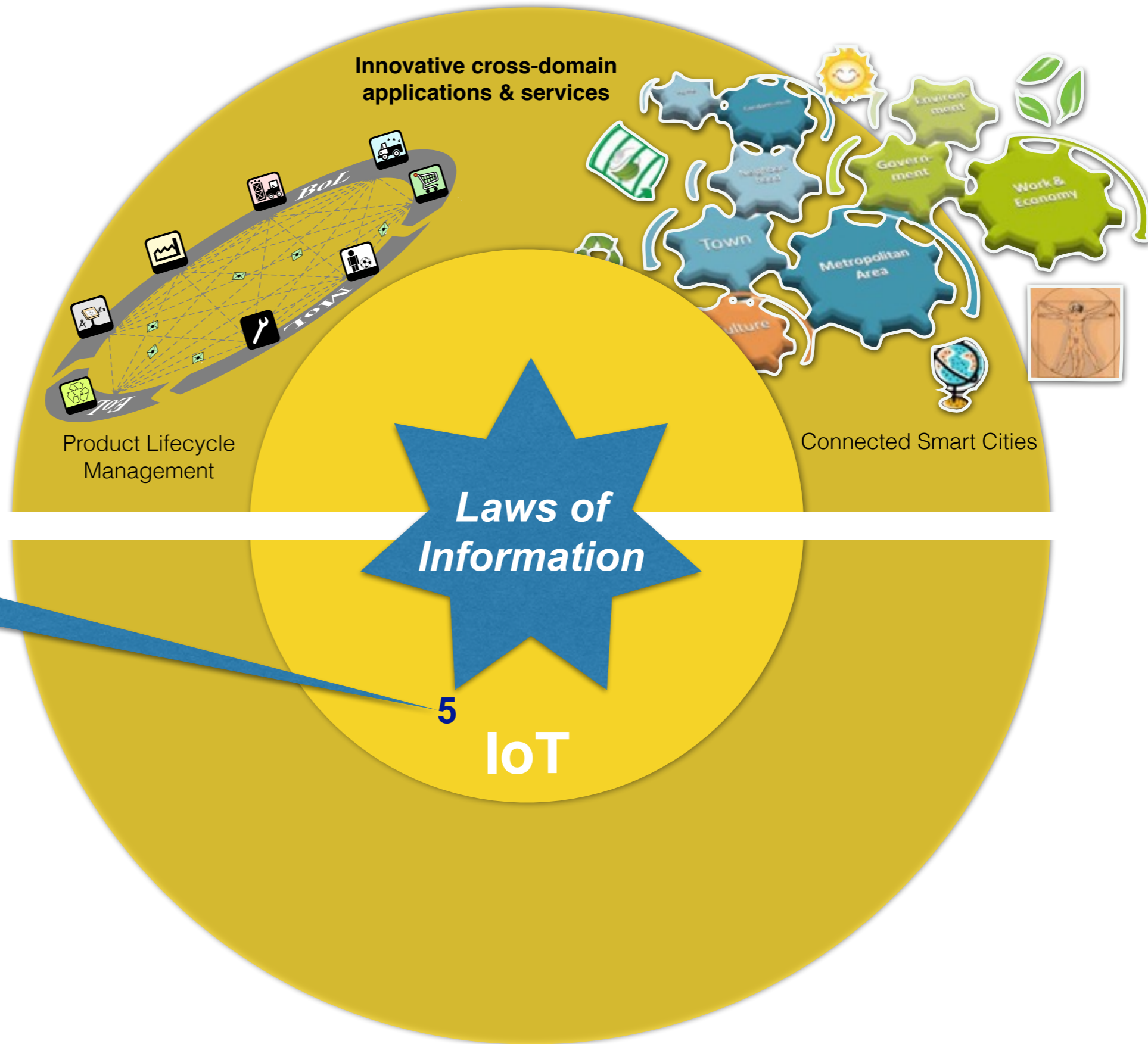
IoT

The value of information increases when combined with other information



New Challenges

New Opportunities

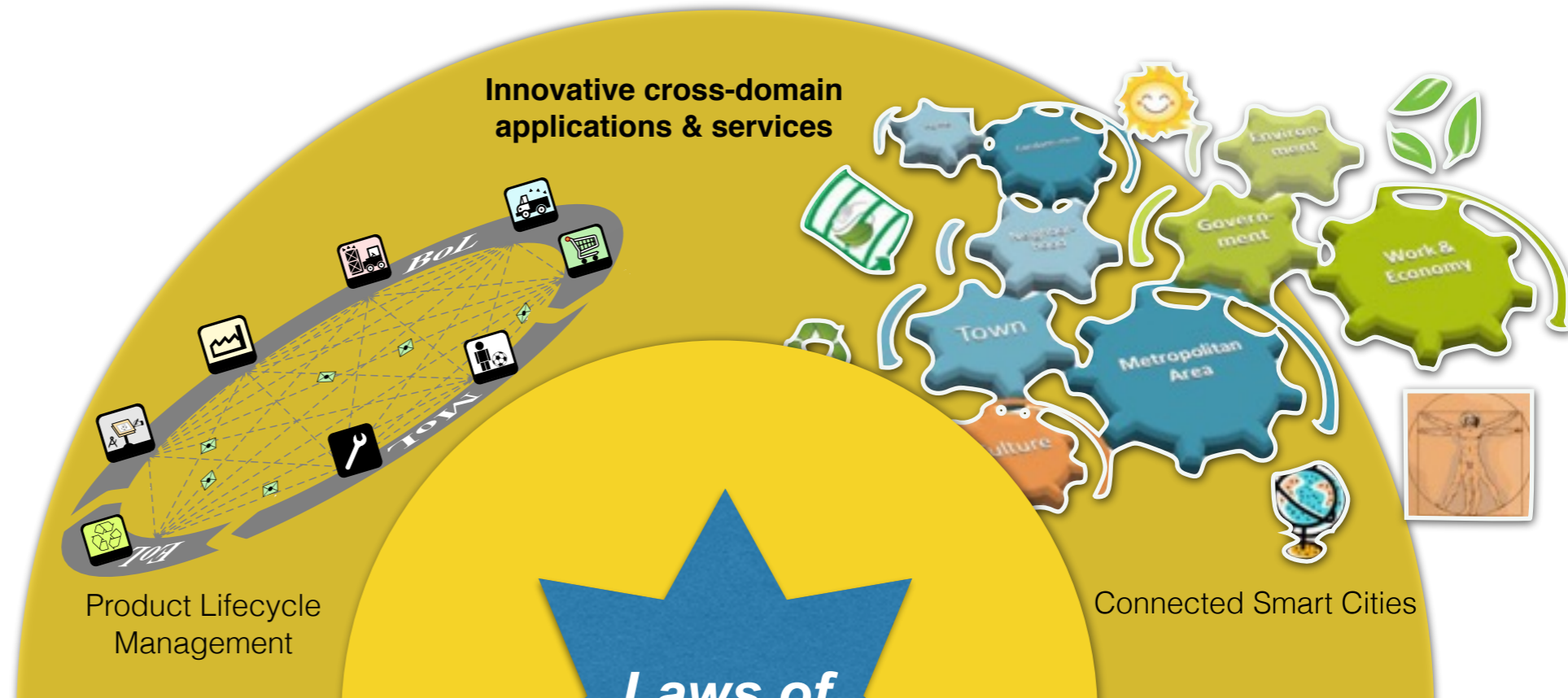


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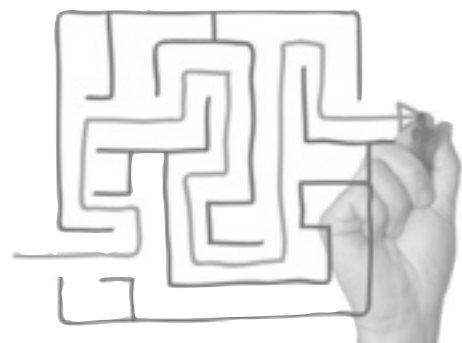


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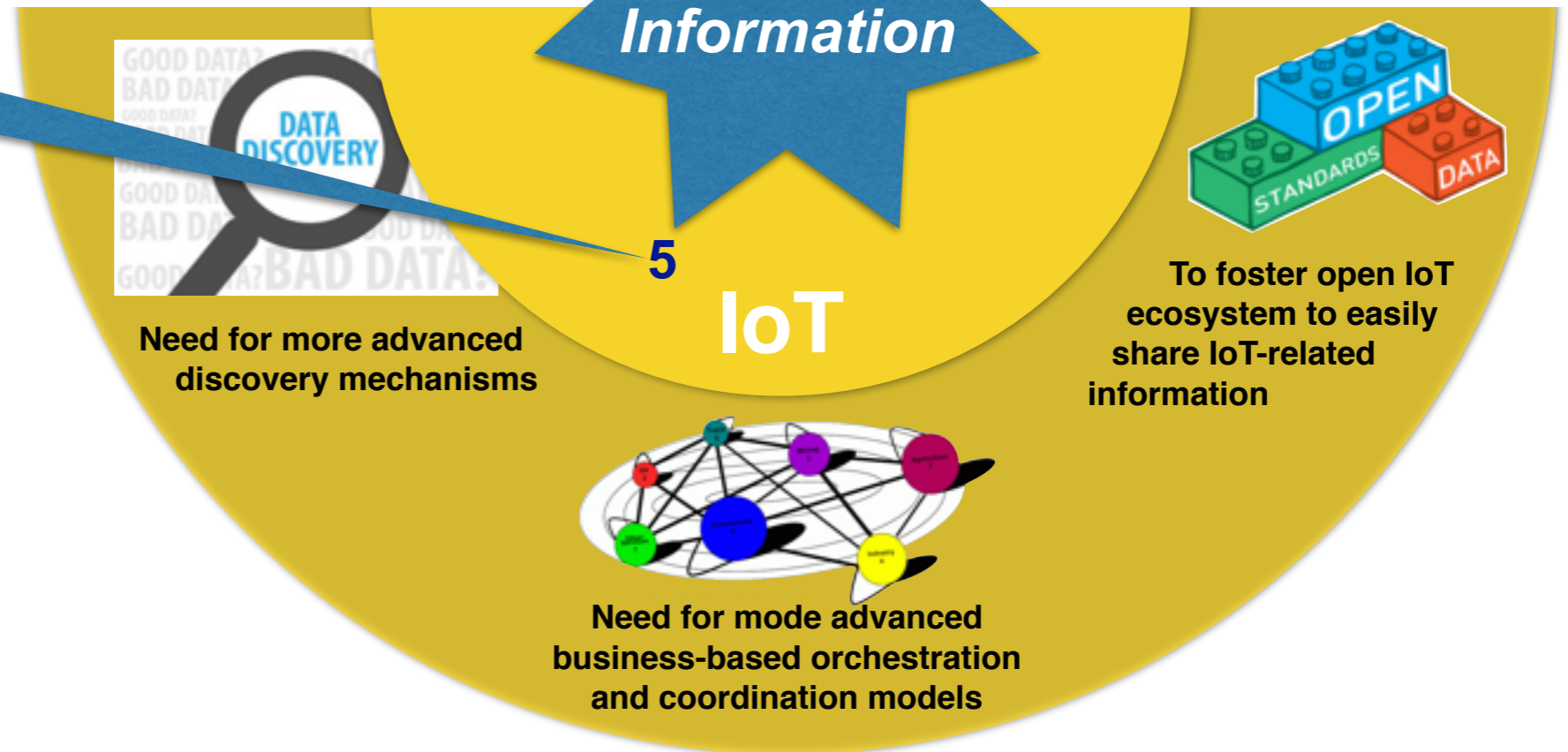
New Opportunities



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New Challenges



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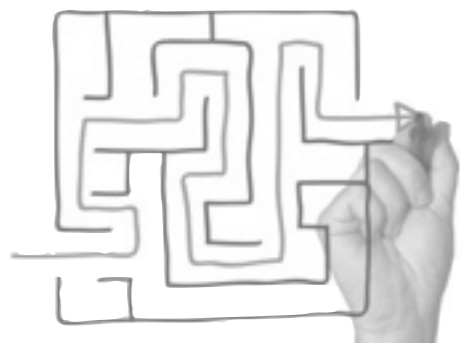


More information is not necessarily better

6

Laws of Information

IoT



New Challenges

New Opportunities



Reduce data storage
and processing



*More information is not
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**Laws of
Information**

IoT



New Challenges

New Opportunities



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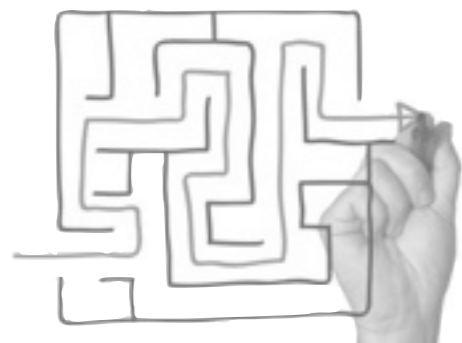
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**Laws of
Information**

Big Data
related-challenges



IoT



New Challenges

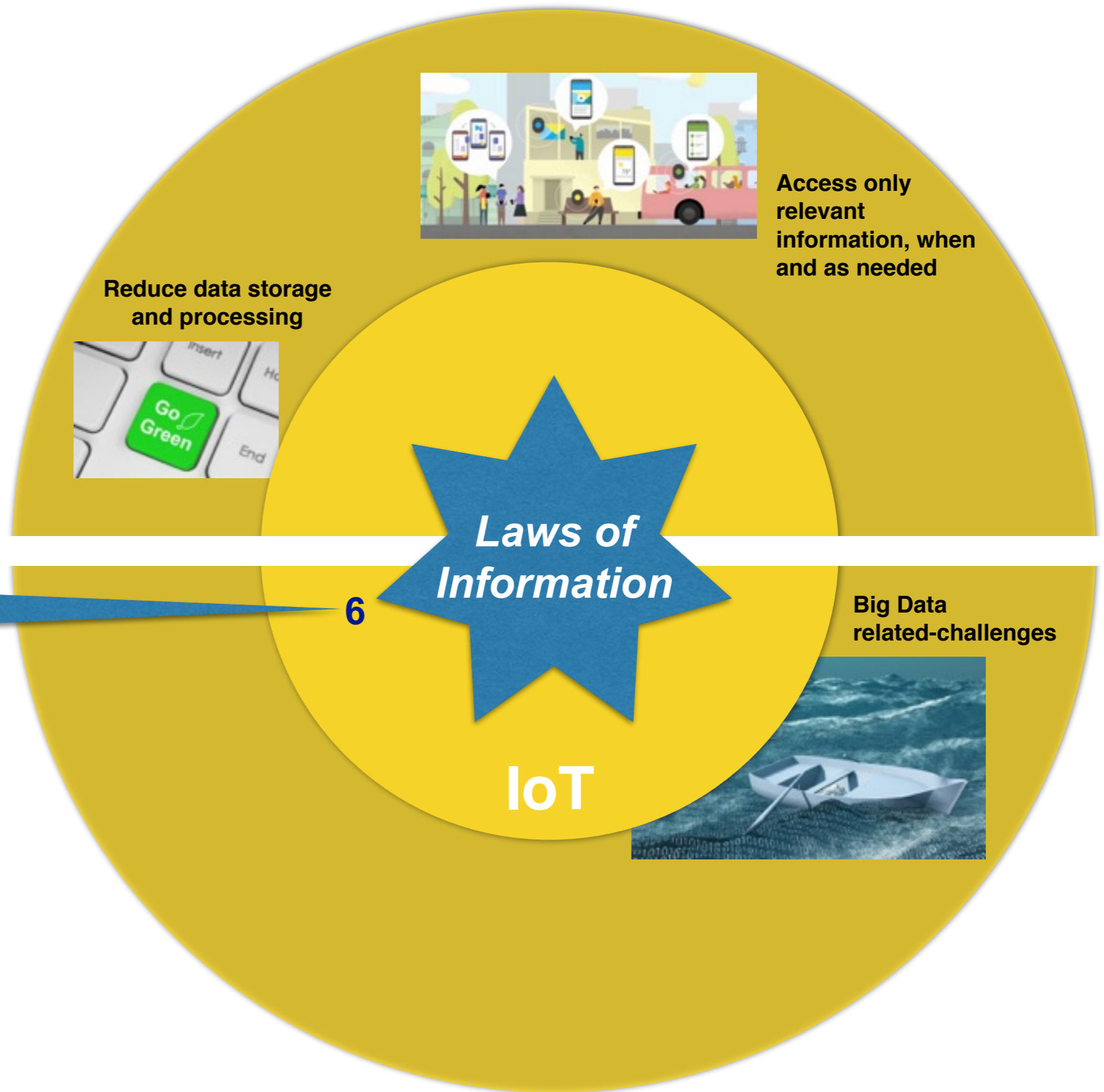
New Opportunities



More information is not necessarily better



New Challenges



New Opportunities



Access only relevant information, when and as needed

Reduce data storage and processing



More information is not necessarily better

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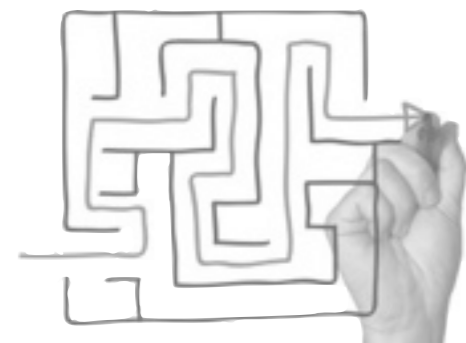
Laws of Information

Big Data related-challenges



IoT

More advanced context-filtering, reasoning & validation tools



New Challenges

New Opportunities



Information is rather self-generating as summarizing, combining or analyzing information leads to more information

Information is not depletable

7

Laws of Information

IoT



New Challenges

New Opportunities



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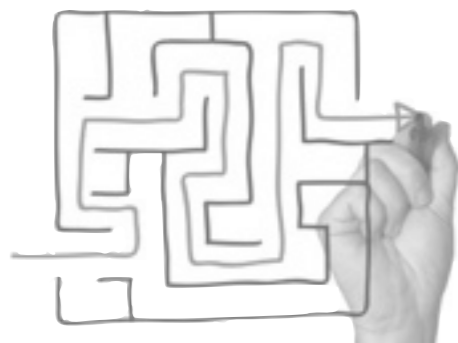
IoT



Moving towards more collaborative, open and ecosystem-based service models in the IoT



Enhanced Context-Aware tools/services



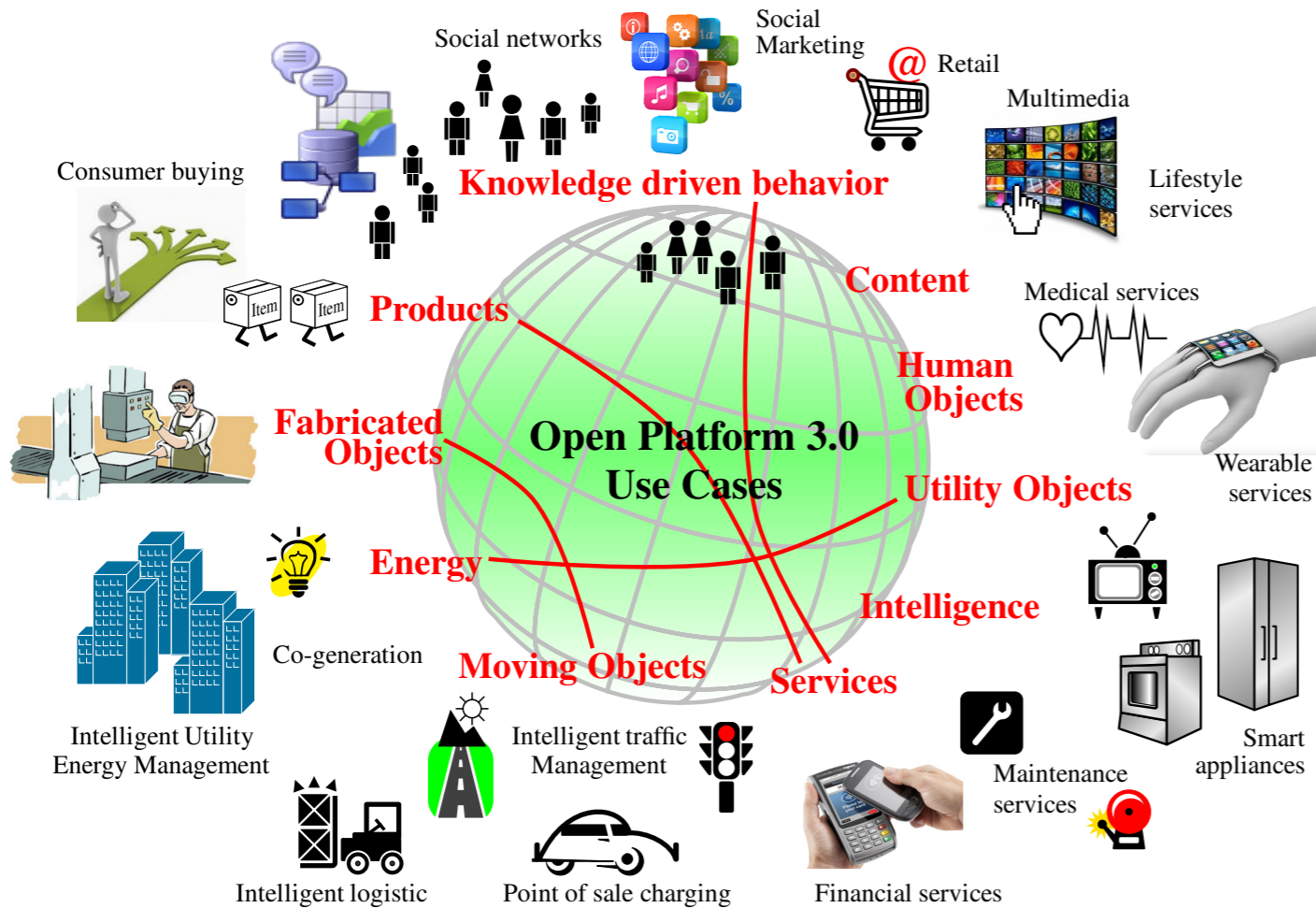
New Challenges

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The Open Platform 3.0™

22 Use Cases defined in the White Paper (Nexus in Force)



THE *Open* GROUP

The Nexus of Forces in Action

Business Use-Cases of Open Platform 3.0™

A White Paper by:

Members of the Open Platform 3.0™ Forum, a Forum of The Open Group
Led by Mark Skilton, Synthetic Spheres Ltd.

March 2014

The Open Platform 3.0™

TABLE II

OVERVIEW OF WHAT LAW(S) OF INFORMATION CAN PRODUCE RELEVANT ADDED-VALUES CONSIDERING 18 BUSINESS USE CASES DEFINED BY THE OPEN PLATFORM 3.0 FORUM

Use Case Title	Law 1	Law 2	Law 3	Law 4	Law 5	Law 6	Law 7	Use case description
1 Retail Smart Store	✓	✓			✓		✓	A customer wants to browse through items in a store and potentially to purchase one or more items. He pauses from time to time to examine items. He receives value in the form of good advice leading to an optimal (price/quality) choice of product – or even to a decision not to buy. The system is aware (via sensors) of the items being examined and provides information to the customer about offers and other similar or related items (cross/up-selling) or about use/manufacture/ingredients of the item. The customer can consult reviews of the item by professionals or other customers (e.g., via social clusters) and analysis of recent purchase history for the item versus similar items.
2 Sustainable Shopping and Restaurant Street	✓	✓	✓	✓	✓	✓	✓	Enable efficient energy usage by stores, restaurants, transport, and municipal services. Local government, transport providers, energy providers, chamber of commerce develop shared solutions to optimize energy usage, improve quality and efficiency of public, private, and shared services.
3 Supply Chain Store Brand Integration	✓	✓	✓	✓	✓		✓	The ability to plan merchandise across multiple supply chain online markets, with paired store ordering, enhanced VMI, and enhanced shared transport planning and fleet usage.
4 Multi-Channel Customer Service	✓	✓			✓		✓	The ability to coordinate customer service response across different contract channels and devices, which includes customer service contact management, cross-device management for single customer account view, and customer preferences and behavior analytics.
5 Social Gamification Orchestration	✓	✓			✓		✓	The ability to affect and reinforce customer and employee behavior across multiple platforms and devices by directing feedback and incentives.
6 Augmented Lifestyle Sensor Feedback		✓		✓		✓		Platform data aggregation and sensor visualization feedback
7 Augmented Patient Care Sensor Feedback		✓	✓	✓	✓			Personal Ambient Management (PAM) is a technique in which sensors are used to monitor and manage the behavior and movement of a patient. The sensors collect data on movement, sleep patterns, body function, and noise levels of communication. These can be analyzed to determine repetitive and anomalous behavior that can indicate self-harm or other conditions of the patient. Location and movement monitoring can create “geofencing” features that can detect that the patient has left a designated safe area, or the level of contact and interaction. Measures can be put in place from analysis of the data to improve patient care and quality of life as well as potential value for money and cost efficiencies in use of improved precision care interventions, and use of lower-cost automatic monitoring systems not requiring human support for all processes.
8 Open Government Data Interchange	✓	✓			✓		✓	Government data made available free to anyone to use. Data produced or commissioned by government or government controlled entities. Data that is open as defined in the Open Definition that is, it can be freely used, re-used, and redistributed by anyone. Ability to transfer and acquire products and services across multiple country borders. Provide secure, regulation-compliant information to citizens and businesses via open APIs.
9 Incident Management		✓			✓	✓		Using information from social channels and mobility to tackle incidents such as terrorist attacks, natural disasters, evacuation, and response. Possible steps for incident management include, among other things, natural disasters, terrorist attacks, <i>etc.</i>
10 Information Control		✓		✓	✓			Governments want to prevent unwanted rumor or fake-threat spread that can cause security issues. Some are switching off cell towers or putting a cap on SMS messaging to control this. They would want to have similar control on the social channels. Filtering and dealing with junk, abuse, and trolls on social channels.
11 E-Medical Data Access and Exchange		✓	✓					A person on vacation needs emergency medical care while in a foreign country. The medical care provider needs access to the medical history of the person needing medical care. One possible scenario: a person on vacation suffers a stroke while in a foreign country. The stroke prevents the person from speaking. The medical provider in the foreign country needs access to the person’s medical history to determine the proper treatment. Some medical history is maintained by the person’s primary care physician in the person’s home country. Some medical history is located in a variety of other systems. Once medical treatment is completed, the medical history data needs to be updated by the medical provider. The medical provider will need to submit a claim to the patient’s medical insurer.
12 Translational Research – Bench to Bed-side	✓	✓		✓	✓		✓	Provide ability to quickly apply translational research at the bench-side to the patients on the bed as personalized care. One potential scenario: clinical researchers conduct disease (cancer) research, which is referred to as bench-side, while treating the patients on the bedside. Their study of molecular diagnostics involves studying the genomic and proteomic expression patterns to distinguish between the normal, pre-disease, and post-disease tissue or blood samples at the molecular level.
13 Electric Vehicles Ecosystem	✓	✓	✓	✓	✓	✓	✓	The Electric Vehicles (EV) use-case aims to extend conventional cars through the implementation of the EV ecosystem enabling interactions between different actors ranging from designers and manufacturers to drivers and services providers. An open web-based system provides real-time control of the smart car data stream, enabling personal, relevant, and timely services from different perspectives.
14 Smart Buildings and Home Appliances	✓	✓	✓	✓	✓	✓	✓	This use-case addresses the optimization of human machine interfaces of private households such as the TV control menus, in terms of customization, personalization, and product and service feedback. The key stakeholders are companies in the white goods and brown goods markets, software companies, and accessory (e.g., programmable remote controls) companies.
15 Smart Retail Distribution	✓	✓		✓	✓	✓	✓	Optimization of logistics of customer goods in urban areas, in particular in city centers. Both Security and Efficiency is targeted as scenarios. The efficiency one is: During transport, an RFID tag attached at the van is read on entry to a limited traffic zone, using short-range communication between the van and sensors located on fixed points at the city center. Forecasts based on big data analysis of roads and traffic provide a cloud-based service to the mobile of the driver for more efficient routing.
16 Safe Mobility	✓	✓			✓		✓	This concept applies to children traveling from home to school, but it is also extendable to elderly people or patients, and women traveling alone at night. For example, when a child leaves home, he or she wears an article of clothing with an embedded RFID tag. The event is read and recorded by the intelligent home infrastructure, and may be forwarded to the parents as a text message, email, or similar, if required, or only if the event deviates from the scheduled or “learned” expected behavior.
17 Investments and Asset Management		✓		✓				Key scenarios include qualitative and quantitative analysis, portfolio rebalancing, and managing risk. Many of the publicly traded companies and their leadership teams provide feeds (twitter feeds, blog posts, etc.), which many times provide indications about their performance and plans. Such inputs help investments personnel in making investments decisions.
18 Open Innovation, Crowd-Sourcing/-Funding		✓				✓		Use of external innovation sourcing for product and market development and the integration with crowd- sourcing and crowd-funding to facilitate bringing ideas to market.

The Open Platform 3.0™

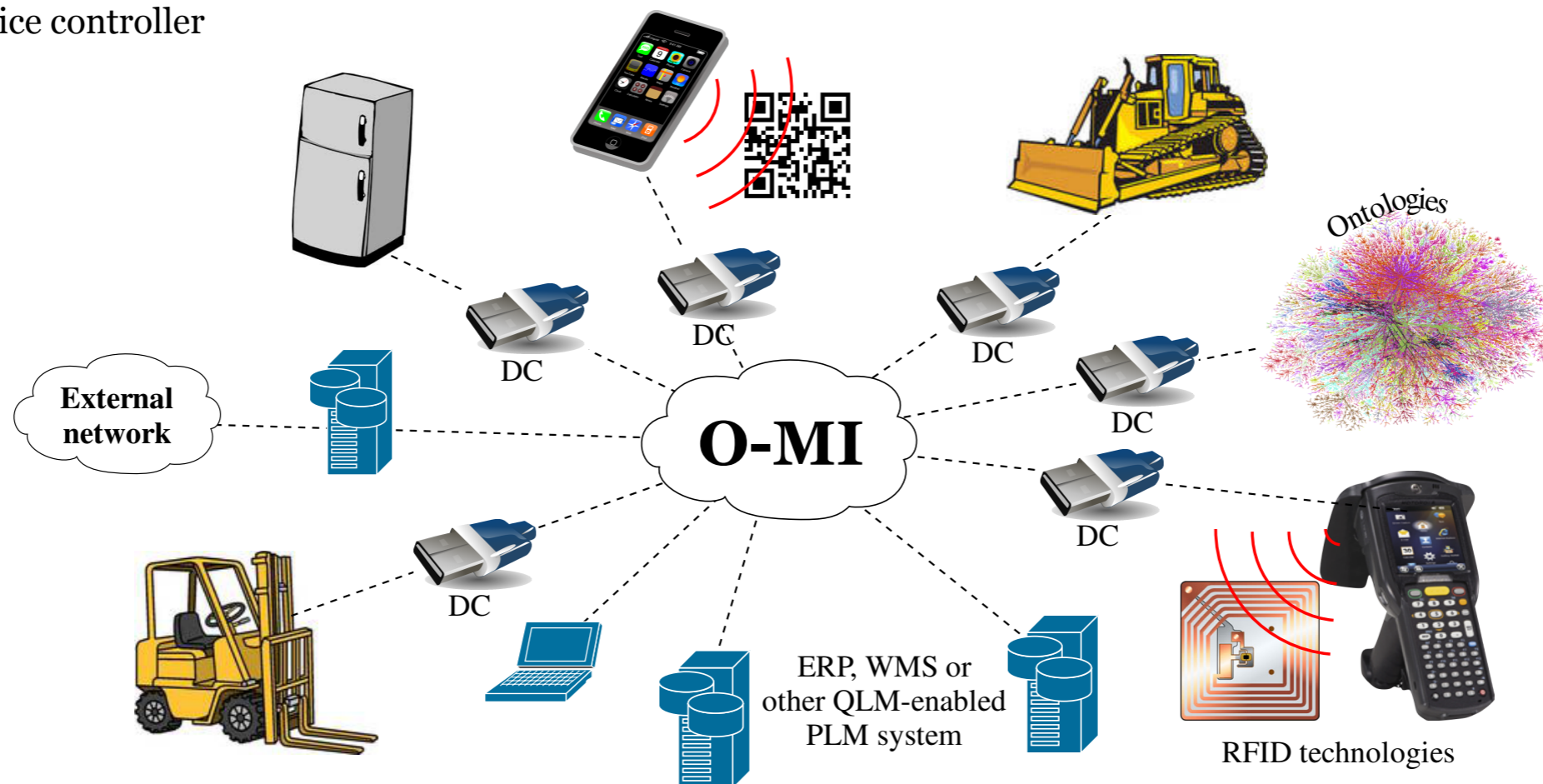
O-MI & O-DF standards as foundation of Systems-of-Systems

O-MI/O-DF philosophy

It is based on the peer-to-peer philosophy where any "thing" can communicate with any other "thing". Two standards:

- Open Messaging Interface (O-MI)
- Open Data Format (O-DF)

DC : Device controller

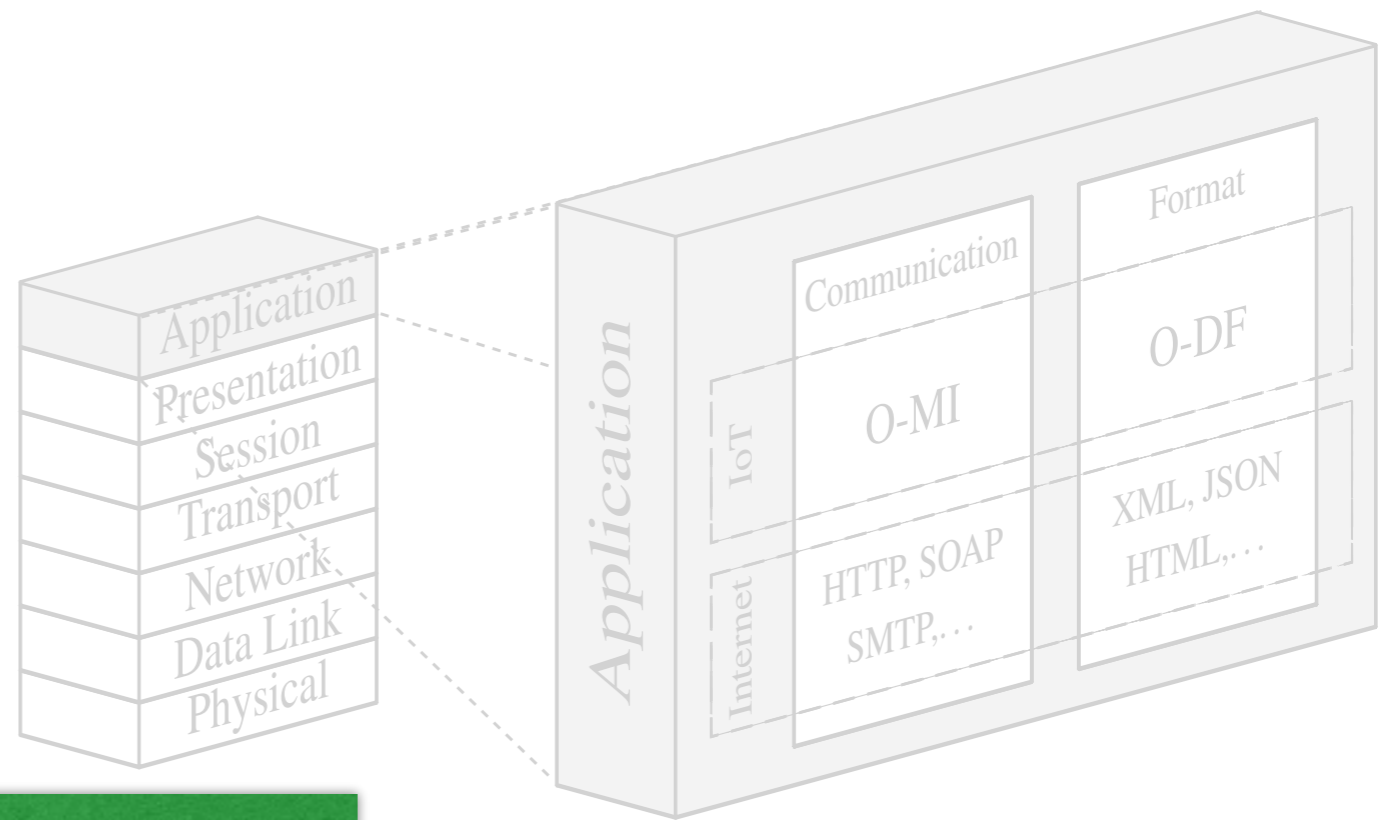


The Open O-MI & O-DF standards as for

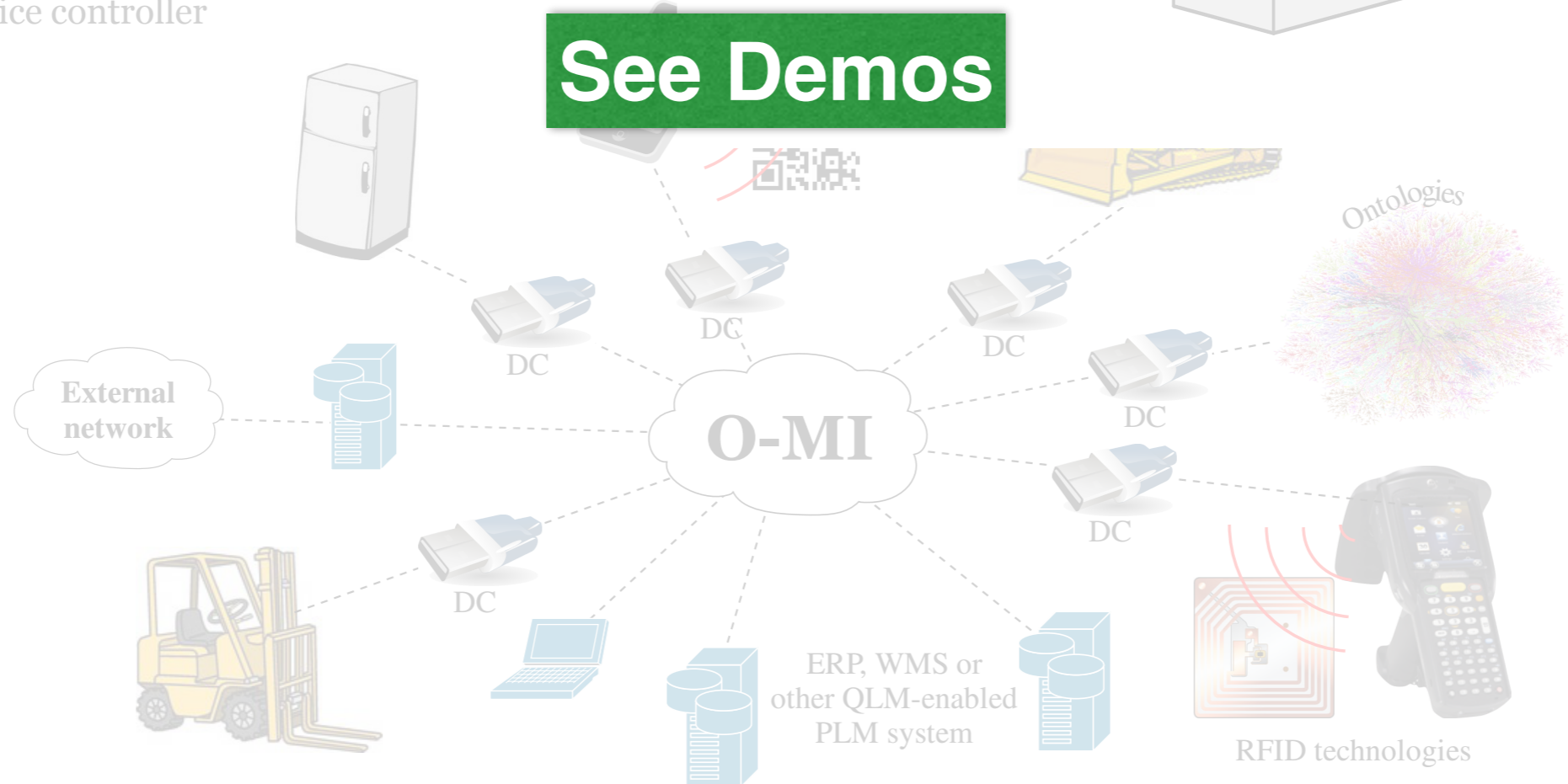
O-MI/O-DF philosophy

It is based on the peer-to-peer philosophy where "thing" is connected to "thing". Two standards:

- Open Messaging Interface (O-MI)
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DC : Device controller



SUMMARY

- **Introduction**
- **The Seven Laws of Information from the IoT perspective**
- **Open Platform 3.0™ — The Open Group initiative**
- **Conclusion**

Conclusion


 **Challenge of Vertical Silos shaping today's IoT**

 **Need for more advanced:**

- **Micro-billing mechanisms for the IoT (e.g., block chain-based smart contracts);**
- **IoT ecosystems for Systems-of-Systems (based upon Open IoT standards);**
- **Data discovery mechanisms (e.g., geo-location, semantic-based discovery);**
- **P2P trust networks;**
- **Data Quality framework coping with IoT peculiarities;**
- **Context-aware services and Context-brokers* (e.g., context-filtering, reasoning & validation)**

 **The Open Platform 3.0™:**

- **22 Business Use Cases (using Open IoT standards)**
- **An Industry Wide Network;**

 **Upcoming H2020 EU project — *ICT30: Internet of Things and Platforms for Connected Smart Objects***

* Roy Schulte (2015) Gartner Business Intelligence, Analytics & Information Management Summit, Sydney, Australia

Conclusion

H2020-ICT-2015: Information and Communications Technologies Internet of Things and Platforms for Connected Smart Objects ICT-30-2015

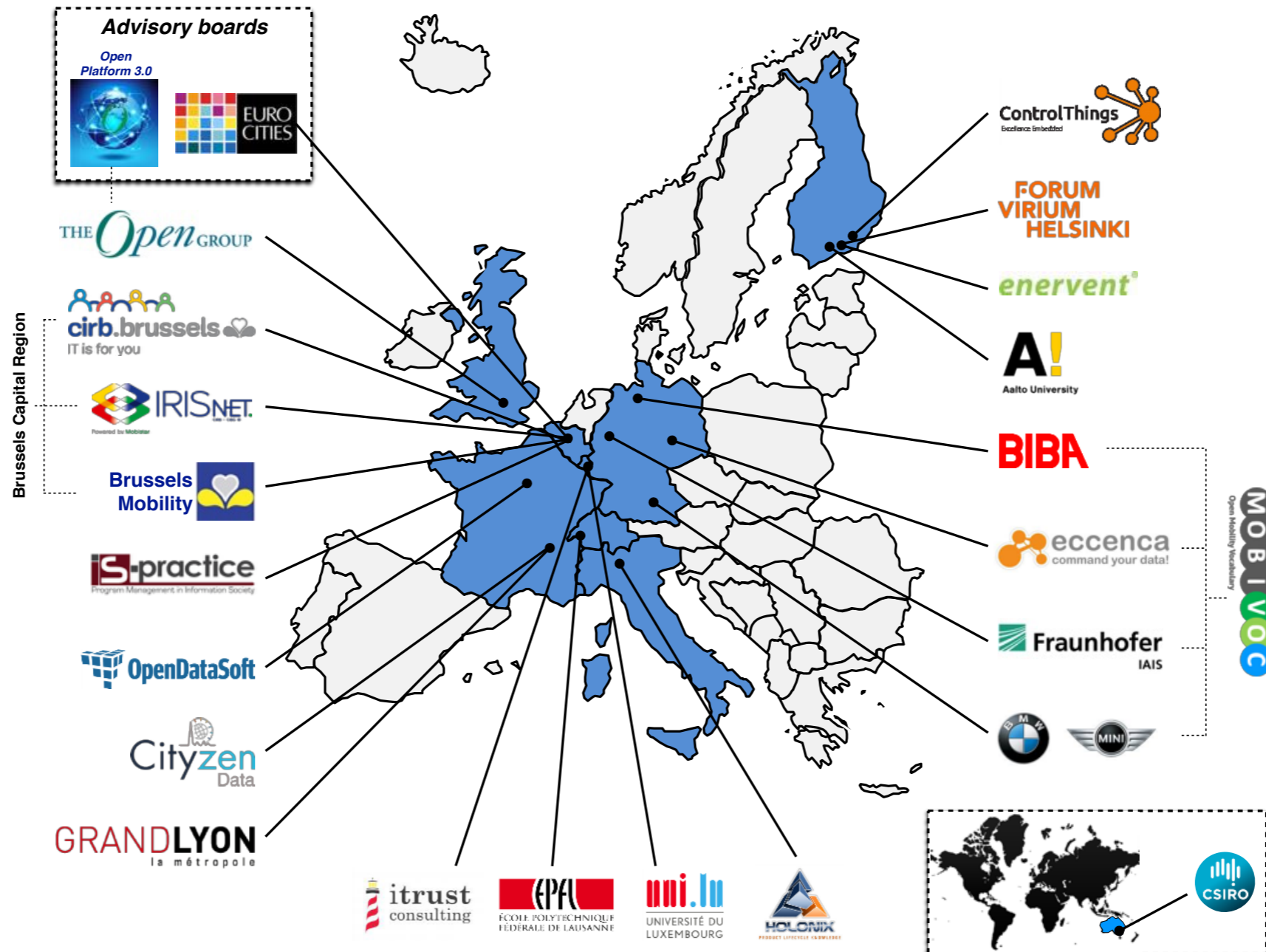
Winners

INTER-IoT	Interoperability of Heterogeneous IoT Platforms
sybloTe	Symbiosis of smart objects across IoT environments
TagItSmart	Smart Tags driven service platform for enabling ecosystems of connected objects
bloTope	Building an IoT OPen innovation Ecosystem for connected smart objects
VICINITY	Open virtual neighbourhood network to connect intelligent buildings and smart objects
AGILE	Adoptive Gateways for diverse multiple Environments
BIG IoT	Bridging the Interoperability Gap of the Internet of Things
Be-IoT	The business engine for IoT pilots: Turning the Internet of things in Europe into an economically successful and socially accepted vibrant ecosystem
UNIFY-IoT	Supporting Internet of Things Activities on Innovation Ecosystems

Conclusion



Building an IoT OPEN innovation Ecosystem for connected smart objects



Opportunity to leverage Information-as-an-Asset in the IoT — the road ahead

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